

The Lobby Monitor

May 3, 1999

Volume 10, Number 13

In this issue

Registration Notes

A new firm built from Hession Neville Associates and Profile Strategies emerges on the scene. The Liberals in the firm focus on the Ottawa scene while the Tories look to Toronto. (2)

Torrance Wylie adds another page to his book in the GR community and joins the team at CN. (2)

Two former senior officials, Nick Mulder and Andre Bureau, figure prominently in the latest registrations. (3)

Searching on the Internet has become a fact of life at most GR firms. Too many are now wasting money with old technology. As the volume of information mounts, it makes sense to switch to broader bandwidth. (3)

Competitive intelligence is another of those organizational activities that is flourishing at the moment. Nearly 2,000 members of SCIP (Society of Competitive Intelligence Professionals) from 29 countries representing more than 800 companies gathered in Montreal last week to discuss their techniques. GR people should take note of these professionals. They could soon be applying their skills in your domain. (3)

Given that it has been a month since the last edition of LM, registrations are more numerous than usual.

Consultant registrations (4) Organization registrations (6) Corporate registrations (8)

Consultant registrations in this issue

Client Organizations

Alliance for Acces Medical Info
Alliance for Resp Env Alternative
Alzheimer Society of Canada
American Airlines
Assn of Cdn Distillers
BC Maritime Employers Assn
Bell Canada
Canwest Alberta Television
Cdn Bar Assn
Cdn Courier Assn
Cdn Newspaper Assn

CIBC Mellon Trust Co
Clearwater Fine Foods
Cnl of Forest Industries
Co-steel Lasco
Computing Devices Canada
Conor Pacific Env Tech
Continental Lime
Coop Forestiere de la Terriere
Dofasco
Forest Alliance of BC
Getko Direct Response
Great Cdn Railtour Co

Groupe Coscient (Le)
Gwaii Trust
Hollinger Cdn Newspapers
Hotline Comm
Iron Ore Co of Canada
Jones, Day, Reavis & Pogue
Labourers' Int'l Union of NA
Logistec Corp
Magazine Publishers of America
Microcell Telecom
Microsoft Canada
MXI Tech

Registration Notes

There was the usual movement of people that merits mention in the data this week. Some of them reflect earlier decisions already noted in LM while others are new.

A new strategy

Readers will see some familiar names appearing with a new firm, **The Strategies Group**. The firm is, in large measure, the old **Hession Neville Associates**. The former president of that group, **Ray Hession** says the name change came about for two reasons. The first is that Hession and **Bill Neville** have sold the firm to **Peter Connolly** — although both Hession and Neville are staying on at Strategies. (Neville will continue to service some long-standing clients such as the tobacco manufacturers through WH Neville Assoc.) The second is that Connolly's two new partners, **Larry Malloy** and **Claude Bennett** owned a firm called **Profile Strategies**. This has now been rolled into the new firm.

Connolly was a staffer to various Liberal ministers including **Herb Gray**, during the Trudeau years. He subsequently served as **John Turner's** EA while Turner was Leader of the Opposition. When he left that post after the '88 election, Brian Mulroney rewarded him with a OIC appointment as VP at Canada Mortgage and Housing Corp (CMHC). That appointment had a few Liberal tongues wagging.

Claude Bennett, was a cabinet minister in the government of Bill Davis. When he left the Ontario government, he was also given an appointment to CMHC (chairman) by Mulroney. Coincidentally, Ray Hession also had served as President of CMHC under Mulroney during his first term in office.

Malloy, who has had a long association with Bennett, serving as his EA during his ministerial days, was once a partner with **Herb Metcalfe** in the **Capital Hill Group**. Malloy now does most of his lobbying at Queen's Park, where he is registered for **Great Lakes Receivable Management Services, Newbridge Networks Corporation, IT/NET Consultants Inc., Algonquin College and the Canadian Film & Television Producers Assoc.**

Torrance opts for trains

Torrance Wylie continues to keep active. Wylie, the founder of **PAI - Public Affairs International**, has been a longtime player in the GR field. When he sold PAI, he dabbled in a few other ventures before joining **Imasco** to head up its public affairs division. Several years later, **Jon Johnson**, looking to recruit a rainmaker with Liberal colours, enticed Wylie back into the consulting game as chairman of GPC. When GPC was in turn bought out by the Omni Group, many thought that Torrance would simply sit back, clip his coupons and, perhaps focus on some of the other ventures that he started while at GPC.

It seems that Torrance is not ready to hang up his GR spikes yet, however. He recruited his son, Michel, to run the new companies while he moved back into the corporate GR world as Senior VP Public Affairs for CN. His arrival was perfectly timed so that he would be on hand to deal with the issues of a derailed VIA train and the use of dated switching equipment.

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Editor: Dr. John A. Chenier

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More people

The registrations of *Nick Mulder* were expected. Upon leaving government, Mulder went to the now defunct **Stentor Telecom Policy**. He has been enlisted for part time duties at **Global Public Affairs**. Mulder, who spent much of his career at Transport Canada, has signed up for **American Airlines, Canadian Courier Association, Sabre Travel Info Network, UPS** and **Great Canadian Rail Tours**.

The former head of the CRTC, *Andre Bureau*, wears two hats, CEO of **Le Groupe de Radiodiffusion Astral Inc.** and Counsel at the Montreal office of **Heenan Blaikie**. In that latter guise, he has signed up some new clients with an interest in the direction convergence might take at the CRTC — **Le Groupe Coscient, Microcell Telecom** and **Radiomuteul**.

Tactix has a new employee as of today. *Michael Spowart*, who has spent time working with Liberal MPs Barry

Campbell, Carolyn Bennett and Hedy Fry joins Howard Mains and Tony Stikeman at that firm.

Time on the net

Surveys conducted by NetsWorth Research at seminars in Ottawa and Toronto showed a growing number of people in GR firms spending more than two hours per day searching the Internet. A rough estimate would be that firms on average are spending around \$200 per week (\$900/month) on this activity. At these rates, a low-speed connection through a standard 56K modem is costing the average firm more than the price of a high speed ADSL connection. ADSL comes in at somewhere between \$350 to 450/month (The ADSL service NetsWorth buys costs \$350). When you subtract \$50 for a dedicated phone line and \$40 to \$60 connect time per month with an ISP, the additional cost for ADSL comes to around \$250/month — an amount easily recouped through faster and more thorough searches.

LM

Lots of questions, few answers

Observations from the **Society of Competitive Intelligence Professionals** (SCIP) annual meeting held in Montreal last week.

While CI pros main line of work is gathering information on the competition, another is making sure that all the leaks are plugged in their own shop. T'is better to collect than contribute! The result is that you have a lot of people skilled in asking questions who are, at the same time, reticent to answer any — at least until the wine flows. It made for some interesting interactions.

CI resembles GR in many respects — even to the point of trying to influence the actions of others. For CI, the others is usually the competition. For GR, it is usually government, though it can also be interest groups. What was striking at the convention was the lack of recognition of the importance of governments to the various decisions that might be made by an organization 1 except, perhaps, for minor concerns over possible regulation. Of the 1900 gathered together, only a handful were GR types. Nor does it seem that there is much communication between CI and PA/GR units in organizations, perhaps because CI is usually rooted in the marketing side of an organization. But it is clear that both could learn some important lessons from the other.

A major preoccupation of many at the conference was how to get CI better integrated into decision-making and making sure the intelligence gathered is given adequate attention by senior management. It is a theme often heard at public affairs gatherings, whether the topic is GR, community relations, or issue management. However, there is a critical difference in the development prospects of the two disciplines.

The US intelligence and defense communities pour bags of money into data collection (mining) and analysis (drilling down). Some of the data-mining techniques developed for the military have been declassified and are entering the marketplace. (Stories making the rounds of what the US intelligence community was capable when it came to breaking through firewalls and reading or trashing databases would make your hair curl). The bottom line is that with these improvements in information gathering and analysis techniques, CI is gaining a foothold in overall strategic planning and high-level decision-making.

Given this tendency, it might make good business sense for consultants and in-house GR/PA people to develop bridges to those people working in the CI field within client organizations.

LM

Additions to the Lobbyists Registry

<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
APCO Canada	Wright, Andrea	Payless Shoesource	counsel on int'l trade policy; anti-dumping regime
APCO Canada	Campbell, Barry	Pope & Talbot	policies & iss re: trade in lumber
APCO Canada	Wright, Andrea	Pope & Talbot	policy & issues re: trade in lumber
Association House	Silverman, Art	Conor Pacific Env Tech	contracts re: enviro R&D; soil remediation; water treatment
Blake, Cassels & Graydon	Forgie, Jeremy	CIBC Mellon Trust Co	draft leg & technical notes trust proposals
Capital Hill Grp	Woods, Nanci	Hotline Comm	Industry Canada's "Connecting Cdns" initiatives
Capital Hill Grp	Woods, Nanci	Nigon Tech	native economic dev project
Capital Hill Grp	Angus, David	Nigon Tech	native economic dev proj
Capital Hill Grp	Angus, David	Thunder Bay Regional Hospital	capital & technology funding
CFN Cons	O'Donnell, Patrick	MXI Tech	provision of advisory services re: fed procurement policies & procedures
DG Seabrooke & Assoc	Seabrooke, Don	Computing Devices Canada	IRIS system support contract
Earncliffe Strategy Grp	King, Charles	Forest Alliance of BC	advice re: enviro & other general policy iss affecting forest industry of BC
Felesky Flynn	Jack, Sandra	TransCanada Pipelines	Income Tax Act re: resource allowance; small business bond
Felesky Flynn	Nixon, Blair	TransCanada Pipelines	Income Tax Act re: resource allowance; small business bond
Forum Comm	Simard, Jean	Societe en Commandite Gaz Metro	dev of natural gas transpo project in Eastern Canada; enviro policies
Global Public Affairs	Mulder, Nick	American Airlines	Canada/US Free Trade Agreement; Open Skies Agreement; Nat'l Transpo Act
Global Public Affairs	Mulder, Nick	BC Maritime Employers Assn	Canada Labour Code
Global Public Affairs	Mulder, Nick	Canwest Alberta Television	advice & counsel re: CRTC review of Cdn TV programming policies
Global Public Affairs	Mulder, Nick	Cdn Courier Assn	Canada Post mandate review
Global Public Affairs	Mulder, Nick	Cnl of Forest Industries	Endangered Species Protection Act; Transportation Act
Global Public Affairs	Mulder, Nick	Great Cdn Railtour Co	advice re: Tourism Canada & rail passenger policy & operations
Global Public Affairs	Mulder, Nick	Logistec Corp	advice re: Transpo & Ports Canada iss
Global Public Affairs	Mulder, Nick	Sabre Travel Info Network	CRS rules & regs; procur re: Sabre services & products w/ gov't departments & agencies
Global Public Affairs	Mulder, Nick	United Parcel Service Canada	Canada Post mandate review
Goodman Phillips Vineberg	Johnson, Jon	Jones, Day, Reavis & Pogue	NAFTA claim re: funeral service industry
GPC Gov't Policy Cons	Campbell, James	Alliance for Resp Env Alternative	policies re: climate change & green house gas emissions in Canada; response to int'l initiatives
GPC Gov't Policy Cons	Murdock, Bruce	Dofasco	nat'l pollutant release inventory
GPC Gov't Policy Cons	Lindale, Stewart	Iron Ore Co of Canada	mining policy; metal mining liquid effluent regs
Haystack Advisory Cons Serv	Dodson, Robin	Gwaii Trust	South Moresby Forest Replacement account
Heenan Blaikie	Bureau, Andre	Groupe Coscient (Le)	broadcasting regs; telecom; CRTC; copyright; info highway
Heenan Blaikie	Bureau, Andre	Microcell Telecom	broadcasting regs; telecom; CRTC; copyright; info highway
Heenan Blaikie	Bureau, Andre	Radiomutuel	broadcasting regs; telecom; CRTC; copyright; info highway
Hill & Knowlton Canada	Bhumgara, Noel	Northern Micro	microcomputers
ICG Defence Cons	Irvin, Edward	Saab Training Systems	weapons effect simulation prog
Jeffery Grp	Jeffery, Pamela	Cdn Bar Assn	Citizenship of Canada Act
Jeffery Grp	Robinson, Jamie	Cdn Bar Assn	Bill C-63: Citizenship of Canada Act
Jeffery Grp	Jeffery, Pamela	Cdn Newspaper Assn	freedom of information; privacy; copyright; recycling; freedom of press; labour restrictions; Young Offenders Act
Lawson Lundell Lawson & McIntosh	Wallace, Brian	Continental Lime	Bill C-49 re: ratification & bringing into effect framework agreement on First Nation land agreement

Additions to the Lobbyists Registry

Lobby Firm	Lobbyist	Client	Issue
Ogilvy Renault Osler,Hoskin & Harcourt Osler,Hoskin & Harcourt	Wagner, Richard Kingissepp, Andrew Fekete, Michael	Getko Direct Response Bell Canada Microsoft Canada	Bill C-54: Personal Info Protection & Electronic Documents Act proposed amendment to correct deficiencies in the Income Tax Act Bill C-54 re: e-commerce, privacy, encryption & digital signature; policy re: int property under crown procurement contracts; interim policy on indemnification in contracting
Policy Insights	MacKay, Ken	Telesat Canada	maintain relevant network in support of company's objectives re: space & communications, R&D, and innovation
Public Perspectives Robert Boulay Rudolph & Assoc SAMCI	May, Christopher Boulay, Robert Rudolph, Mark Pearson, Michael	Labourers' Int'l Union of NA Coop Forestiere de la Terriere Co-steel Lasco Alliance for Acces Medical Info	Canada-Brazil technology transfer fund Canada-US lumber trade nat'l pollutant release inventory assistance to AAMI in edu & policy change campaign re: restrictions on advertising of prescription medicines in Canada
SAMCI	Yearwood, Debra	Alliance for Acces Medical Info	assistance to AAMI in edu & policy change campaign re: restrictions on advertising of prescription medicines in Canada
Strategies Grp Strategies Grp Sussex Strategy Grp Thomas & Davis	Neville, William Connolly, Peter Ragusa, Joseph Goodwin, Kirsten	Magazine Publishers of America Magazine Publishers of America Alzheimer Society of Canada Assn of Cdn Distillers	Bill C-55 re: advertising services supplied by fgn advertisers Bill C-55 re: advertising services supplied by fgn advertisers home care & health research funding notice of intention to increase tariffs in response to EU's ban on imports of beef produced w/ growth hormones; int'l trade negotiations; int'l mkt access; trade disputes
Tory Tory Deslauriers&Binnington Walding Int'l Westwood Cons	Welkoff, James Dingwall, David Opalinski, Alexander	Hollinger Cdn Newspapers Clearwater Fine Foods Taekwondo Alliance of Alberta	tax leg re: limited partnerships moratorium on oil & gas drilling on Georges Bank & upcoming decision on extension funding for Alberta or Cdn taekwondo championships, year 2000-2001

Consultant Registrations

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Nigon Tech
Northern Micro
Payless Shoesource
Pope & Talbot
Radiomutuel
Saab Training Systems
Sabre Travel Info Network
Societe en Commandite Gaz Metro
Taekwondo Alliance of Alberta

Telesat Canada

Lobby Organizations

APCO Canada
Association House
Blake, Cassels & Graydon
Capital Hill Grp
CFN Cons
DG Seabrooke & Assoc
Earnscliffe Strategy Grp
Felesky Flynn
Forum Comm
Global Public Affairs
Goodman Phillips Vineberg

GPC Gov't Policy Cons
Haystack Advisory Cons Serv
Heenan Blaikie
Hill & Knowlton Canada
ICG Defence Cons
Jeffery Grp
Lawson Lundell Lawson &
Ogilvy Renault
Osler,Hoskin & Harcourt
Policy Insights
Public Perspectives
Robert Boulay
Rudolph & Assoc

SAMCI
Strategies Grp
Sussex Strategy Grp
Thomas & Davis
Tory Tory Deslauriers&Binnington
Walding Int'l
Westwood Cons
Thunder Bay Regional Hospital
TransCanada Pipelines
United Parcel Service Canada

Additions to the Lobbyists Registry

<i>Organization</i>	<i>Lobbyist</i>	<i>Issues</i>
Organizational Registrations		
Agricultural Inst of Canada	Carver, Roy	biotech; agrology; accreditation of university degree progs re: agri; fgn aid projects through CIDA
Air Transport Assn of Canada	MacKay, Cliff	Transport Canada safety regs; flight attendant duty time regs; glycol mitigation at airports; GST harmonization; transfer of security equip; air carrier security regs; transpo of dangerous goods; NAFTA; nat'l airport policy; fuel handling;labour mkt study
Alliance for Resp Env Alternative	Vant, Thomas	climate change
Aluminum Mktg Cnl	McNeill, Darcy	increased aluminum content in autos & derived benefits; provincial taxes on aluminum products
Assn des Restaurateurs du QC	Fortin, Bernard	job security for employees dependent on tips
Assn des Serv de Rehab Soc du QC	Vallee, Johanne	participate in revision of correctional services laws
Assn of Cdn Community Colleges	Brown, Gerald	respond to fed legislation impacting colleges, CEGEPS, institutes & communities; copyright reform; student financial assistance; info highway; Sci&Tech policy
Assn Prov des Const d'Habitations	Rousseau, Omer	system of declaration of contracting payments to Revenue Canada; taxation; nat'l housing regs
Business Cnl on Nat'l Issues	D'Aquino, Thomas	climate change; CEPA; Tassk Force Economic Inst; sustainable dev; energy efficiency; monetary policy; GST; Income Tax Act;
NAFTA; Canada-US trade subsidies; Asia-Pacific		economic coop; e-commerce; health&social transfer; CPP; Constitution
Canada Family Action Coalition	Stock, Peter	CRTC policy on religious broadcasting; Tax Act treatment of marriage & stay-at-home parents; policy on homosexual marriage
Canada West Equip Dealers Assn	Schmeiser, John Paul	small business deduction; used equipment valuations for tax purposes; express concerns on current tax credits & deductions
Canada-Israel Cttee	Ritter, Robert	Canada-Israel free trade agreement; grants for industrial R&D federation; cultural coop progs; enhance trade ops & business coop; medical coop proj; environment; reciprocal social security agreement; Middle East peace process
Cdn Animal Health Inst	Szkotnicki, Jean	approval of new animal pharma products; compliance & surveylance prog for for animal pharma products; dev veterinary drug annex to GMP regs; advertising of prescription drugs
Cdn Arctic Resources Cttee	Keith, Robert	Northern Minerals Prog; enviro assesment projects; revenues from mineral prog; mine reclamation policy; long range transpo of contaminants in Arctic; reduction of toxic substances; land claims; wildlife mgt
Cdn Assn for Renewable Energies	Eggertson, Bill	renewable energies; climate change; green energy
Cdn Assn of Physicists	Ford, Francine	submission to standing cttee on finance; discuss areas of concern to research community
Cdn Bus Assn	Beaudin, Sheilaugh	dev of voluntary standards for those w/ disabilities; occupational standards for employees of bus operations; reg reform across provincial hwy borders; Via Rail subsidies
Cdn Cancer Society	Lamont, Dorothy	food & drug reg review; breast & cervical cancer screening; outcomes measures for palliative care; role of pathologist in staging cancer; medical expense credits under Income Tax Act; cost of cancer care; Cdn breast cancer research initiative
Cdn Cardiovascular Society	Shields, Charles	federal support for health research; gather info to improve Cdns cardiovascular health; access to health services; protection against damage caused by smoking; int'l sharing of expertise; food & drug regs; tissue donation
Cdn Chamber of Commerce	Hughes-Anthony, Nancy	debt reduction; federal finances; tax reform; internal trade; EI premiums; CEPA review; departure tax proposal; Competition Act; climate change; investment liberalization; FTAA; WTO; e-commerce; nat'l unity; productivity; Cdn business ethics
Cdn Chemical Producers Assn	Paton, Richard	ARET; Asia Pacific Eco Coop Forum; Canada Labour Code; Canada Marine Act; CCME Harmonization Enviro Mgt Framework Agreement; chemical export controls; R&D; chemical weapons convention; climate change; cost recovery; commercialization of new tech; corp tax
Cdn Chiropractic Assn	Barisa, Edward	Tobacco Industry Responsibility Act; Tabocco Legislation; regulation of natural health products in Canada; medical research cnl research grants; policies re: gov't coverage of chiropractic services; NAFTA temporary work permit for professionals
Cdn Cnl of Technic & Technol	Brimley, Charles	int'l standards for the service industries; on-line survey to assess use of engineering software; career info proj; labour mkt survey
Cdn Conference of the Arts	Williams, Megan	campaign to enhance status of the artist; cultural sector consultations re: copyright revisions; self-employment status & the cultural sector; CRTC; culture Vs int'l issues; fed cultural policy; arts & education

Additions to the Lobbyists Registry

<i>Organization</i>	<i>Lobbyist</i>	<i>Issues</i>
Cdn Construction Assn	Atkinson, Michael	employment insurance premiums; nat'l infra prog; apprenticeship training prog; nat'l highway prog; CPP; gov't procur; Revenue Canada; Canada Labour Code
Cdn Fed of Biological Societies	Sells, Bruce	Sci&Tech policies; R&D funding & progs; impact of funding polcies on research community
Cdn Feed Industry Assn	Mercier, Christine	proposed medicated feed regs; auditing & cert of feed mills for HACCP feed safety accreditation prog; CEPA; WTO; classification of vitamins & vitamin based preparations in the harmonized system
Cdn Hard of Hearing Assn	McNamara, Janice	captioning; hearing aid standards; publication of user friendly technology guide; public awareness
Cdn Health Food Assn	Dugale, Valerie	natural foods reg; Food & Drug Act; Therapeutic Products Prog; health promotion; proposed organic agri standards
Cdn Housing & Renewal Assn	Chisholm, Sharon	discussions w/ CMHC re: research project; status of devolution of social housing; discuss new ideas to create affordable housing
Cdn Hydropower Assn	Fortin, Pierre	energy & enviro iss; fisheries; internal & int'l trade; green power & climate change; budget & pre-budget consultations
Cdn Inst of Forestry	Comeau, Roxanne	host through Rocky Mountain Section, annual meeting in Banff; dev position on endangered species at risk; global warming
Cdn Paraplegic Assn	Boyd, Eric	new disability strategy; inter-city bus accessibility; disability tax reduction; homecare prog
Cdn Plastics Industry Assn	Dubois, Pierre	CEPA; cost recovery; Drinking Water Materials Safety Act; trans-border iss re: solid waste & recyclable materials; lead & cadmium in toys; risk assessment of phthalate DINP; labelling of children's toys; free trade; SR&ED tax credit service & prog
Cdn Pork Cnl	Rice, Martin	animal disease control & prevention; animal welfare; antimicrobial resistance; enviro iss re: livestock production; nutrition policy; int'l trade policy; fgn mkt access; export mkt dev; food safety prog; on-farm quality assurance; veterinary drug policies
Cdn Pulp & Paper Assn	Lachappelle, Lise	rail transpo; Canada Marine Act; R&D funding; tariff acceleration; Euro ecolabelling; WTO; NAFTA; int'l forestry convention; climate change; biodiversity; toxic substances mgt policy; endangered species leg; CEPA; gov't procur polcies re: environment
Cdn Recording Industry Assn	Robertson, W. Brian	amend Copyright Act; WIPO treaty implementation; Broadcasting Act
Cdn Satellite Users Assn	Braden, Donald	satellite license fees; forbearance of satellite regs; high definition TV; implement WTO conditions in satellite mkt
Cdn Seed Trade Assn	Leask, William	Cdn Food Inspection Agency; amend Seed Act; Plant Breeders Rights Act; Enviro Can biosafety negotiations; CEPA; PMRA Health Canada; tax credits for plant breeding; WTO
Cdn Soft Drink Assn	Vinette, Paulette	warning re: coinage changes for vending operators; transpo of dangerous goods permit; fat free nutrition claims; artificial sweetener messages; estrogen mimicker reports; update provincial files
Cdn Sugar Inst	Marsden, Sandra	trade access to US mkts for refined sugar & sugar containing products; monitoring US re-export prog; SIMA; harmonization of claims for nutrient content; food labelling & advertising
Cdn Tobacco Mfrs Cnl	Parker, Robert	continue sponsorship activities; reporting on constituents of tobacco smoke; youth smoking; illegal sales to minors; contraband; surveys on smoking prevalence
Cdn Urban Transit Assn	Roschlau, Michael	tax-exemption of employer provided transit passes; urban transit as a solution to enviro iss; nat'l climate change action plan
Cdn Veterinary Medical Assn	Boivin, Claude-Paul	food safety; veterinary medicine; animal health; drugs; biologics & public health & safety; cost recovery; advertising of biologics & prescription drugs; restructuring of Bureau of Veterinary Drugs; pharma ingredients in food producing animals
Cdn Wholesale Drug Assn	Bisanz, Christina	health protection legislation renewal process; therapeutic products program; changes impacting health care or pharmaceutical industry; nat'l pharmacare prog
Coal Assn of Canada	Johnson, Alan	greenhouse gas emissions; air issues; implementation of transpo policy; minting taxation; dev emission trading regimes
Coal'n of Nat'l Voluntary Orgs	Hatton, Al	accountability of voluntary sector; tax provisions for contributions of charities of modest & moderate donor gifts; interdep't cttee on voluntary sector iss; social union talks
Customs Brokers Assn of Canada	Markaroglu, Levon	blueprint consultations; Bill C-43 re: user fees; administrative monetary penalties; virtual customs offic initiative by Revenue Canada; Cadex costs; prohibited goods from China; GST harmonization; e-commerce
Earth Energy Society Canada	Eggertson, Bill	energy; renewable energy; climate change
Forest Alliance of BC	Tevlin, Tom	endangered species leg; dialogue w/ grass-roots orgs to support position
Hotel Assn of Canada	Pollard, Anthony	amend reg procedures to the benefit of the hotel industry
Int'l Fund for Animal Welfare	Smith, Richard	attempt to get endangered species bill strengthened & passed through parliament; monitoring of seal hunt by gov't agencies

Additions to the Lobbyists Registry

<i>Organization</i>	<i>Lobbyist</i>	<i>Issues</i>
Investment Funds Inst of Canada mutual fund industry; proposed privacy legislation	Hockin, Thomas	fgn property rule; registered education savings plans; seniors benefits; year end distributions; creditor proofing; issues impacting
Mining Assn of Canada	Peeling, Gordon	CDA economic policy; Transpo Act; internal trade; collection & use of mineral stats; Aquamin prog on metal mining & liquid effluents; ARET Prog; biodiversity & conservation; CEPA; climate change; endangered species leg; import/export hazardous waste
Nat'l Act Cttee Status of Women One Voice, The Cdn Seniors Network	Cummings, Grant Hale, Ivan	impact of globalization of on women; changes to EI; pay equity; social union; women in the military; child custody & access co-ordinating Cdn input into int'l declaration; gov't financail support for global conference; employment strategy & disability iss; elderly abuse; medicare; drug patent leg; income security; broadcasting
Ont Physiotherapy Assn	Chrylser, DJ	GST harmonization; Canada Health & Social Transfer; taxation of medical/dental benefits; nat'l health forum; general health policy; Canada Health Act; NAFTA; MAI; funding for research; fgn aid projects; taxation
Planned Parenthood Fed of Canada Salvation Army	Johnson, Bonnie Howe, Norman	framework for sexual & reproductive health for Canada; teen pregnancies; nat'l exec dir conference; dev of nat'l standards obtian funding for delivery of services; correction & rehabilitation of criminal offenders; immigrants & refugees; funding for int'l relief & dev projects
Shipbuilding Assn of Canada Tea Assn of Canada Union des Artistes Urban Development Inst World Wildlife Fund Canada	Cairns, Peter O'Rourke, Danielle Curzi, Pierre Enser, Maureen Hummel, Solon	construction & financing of ships in Canada; stakeholder discussions of ownership of intellectual property; unfair trade practices Tea Assn decaeination claims; cost recovery; nutrition labelling; food additives & processing aids; health calims; serving sizes artists rights; cultural policy; telecom; exclusion of culture from commercialization; programming/financing of Radio-Canada liaison w/ CMHC re: nat'l housing policy; contaminated coils; taxation matters re: property; rental housing; land inventory Endangered Species Act; Endangered Species Recovery Fund; protection of natural parks; reports to CIDA re: joint projects in Costa Rica & Cuba; pesticide reduction & hormone disrupting chemicals; beluga & perigrine recovery plans; wildlife trade regs

Corporate Registrations

Bombardier Transport Cdn National claims; labour code; grain transpo policies	Pleau, Jules Whyllie, Torrance	general discussions for transpo procurement opportunities Canada Transpo Act; Canada Railway Safety Act; Canada Marine Act; coast guard fees budget; corp tax policies; aboriginal land
CHC Helicopter Corp DRS Tech Canada Co Honda Canada	Chisholm, Robert Stapley, Dave Berry, Peter	alternative service delivery opportunities procurement policies & practices; planned equipment progs; bilateral/multilateral trade agreements emission regs & fuel quality; safety regs & public education; int'l reg harmonization; NAFTA point of origin & trade iss; training & employment of staff; fuel efficiency; greenhouse gas control initiatives; lemon-law leg & consumer protection
Honda Canada	Bryksaw, Glenn	emissions regs & fuel quality; safety regs & public edu; int'l reg harmonization; NAFTA point of origin & trade iss; training & employment of Honda Canada staff; fuel efficiency & greenhouse gas control initiatives; alternative fuel availability & infra
Honda Canada	Miller, James	emission regs & fuel quality; safety regs & public edu; int'l reg harmonization; NAFTA; training & employment of staff; vehicle efficiency & greenhouse gas control; alternative fuel availability
Honda Canada	Thomas, Arthur	emission regs & fuel quality; safety regs & public edu; int'l reg harmonization; NAFTA point of origin & trade iss; training & employment of staff; fuel efficiency & greenhouse gas control initiatives; alternative fuel availabilty & infra; lemon-law leg
Placer Dome	Franklin, Robert	aboriginal land claims; effective tax rates; resource allowance; secure land tenure; guaranteed access to mineral properties; infra; land use planning & dev; investment incentives