
The Lobby Monitor

October 13, 1998

Volume 10, Number 1

In this issue

The Ontario government moved closer to becoming the third jurisdiction to introduce a registration regime for lobbyists. The first was the federal law that came into effect just over nine years ago. The second was the old city of Toronto (no longer on the books). Ontario's law pays particular attention to privatization. (2)

The U.S. Supreme Court is being inundated with conflicting appeals on election-spending laws. Will it take up the challenge this year and if so, will it remove the restrictions on contributions? An observer says this is possible and that it will reduce dependence on advocacy advertising.(3)

Lobby Notes on PVC, fishing quota, and other registration matters. (4)

Consultant registrations (4), Organization and Corporate registrations (6)

DELTA Report (3)

Now in its TENTH Year

Registrations in this issue

Client Organizations

AGF Mgt
Alit Inc
Alliance Pipeline
Armani Gabardine Users Assn
Ashley-Koffinan Foods
Assn of Cdn Postal Franchisees
AVS Technologies
Bank of Montreal
Blue Wave Seafoods
Bois Norque Wood
Canderel

Cape Breeze Seafoods
Cdn Assn of Franchise Operators
Cdn Fed of Agriculture
CGI Info Systems & Mgt Consultant
CH2M Gore & Storrie
Cnl for Canadian Unity
Collection House
Comcare Services
Comecare Health Services
D'EON Fisheries
Dundee Bancorp
Dynapro Systems
Employee Share Ownership Plan Assn

Glaxo Wellcome
Groupe TVA
I.M.O Foods
Imperial Tobacco
Inco
Insurance Brokers Assn Can
Int'l Bro Elec Work Con Cnl - ON
Int'l Bro Elec Wrkrs Local #353
Int'l Union of Op Eng Local 793
IPEX

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Ontario takes second step

The Ontario government has introduced its proposals for a Lobbyists Registration Act in the legislature. That leaves only two big questions to be answered. Will it get through the Assembly before the PC's call an election? Some government watchers say, "Yes, absolutely, It has no choice." An equal number say, "There won't be enough time and that the government has got all it needs simply by introducing the legislation."

The second question is, if it does pass, will it be the same as it is now, or should we expect amendments? Views here are also split, but the majority expect some changes.

For the most part, the legislation is the same as the federal law. Lobbyists are divided into three groups, consultant, corporate and organization lobbyists with similar reporting requirements.

Consultant lobbyists will have up to 10 days to file a registration containing similar information to that required at the federal level – client name, purpose of lobbying, government targets, methods of lobbying and so forth. Changes to the return would have to be filed within 30 days.

Corporate lobbyists — defined as those working for a corporation or partnership with a significant part of their duties directed at lobbying — would need to register on an annual basis (calendar or corporate fiscal year) providing prospective and retrospective accounts of lobby targets. They would have to notify the registrar of any changes with 30 days. Registrations are required for each person who qualifies as a lobbyist. The definition of significant would be set out in regulations.

Organization lobbyists would be required to submit registrations on a six-month basis as in the federal regime. As with the federal legislation, it is the senior officer of the organization responsible for submitting the registration. The registration would

include the names of all in-house lobbyists. The need to register would be triggered by the aggregation of GR work done in the organization — "A part of whose duties as an employee is to lobby on behalf of the organization if his or her duties to lobby together with the duties of other employees to lobby would constitute a significant part of the duties of one employee."

One important change for consultant lobbyists would be the requirement to confirm the accuracy of a registration on an annual basis. This would be helpful in preventing the collection of "stale" registrations in the registry.

New reasons to register

The categories that trigger the need to register are slightly different in that Ontario has added several conditions related to privatization.

(v) a decision by the Executive Council to transfer from the Crown for consideration all or part of, or any interest in or asset of, any business, enterprise or institution that provides goods or services to the Crown or the public

(vi) a decision by the Executive Council, a committee of the Executive Council or a minister of the Crown to have the private sector instead of the Crown provide goods or services to the Crown

In addition, there is a reflection of the more important roles played by politicians at the provincial level with the specific mention of any "Member of the Legislative Assembly and his or her staff." Perhaps the other surprise is the mention of "a member of the Ontario Provincial Police Force" as a lobby target.

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Some escape clauses

There are many of the same exemptions as in the federal statute such as appearances before committees or agencies that are a matter of public record and any submissions made as a result of a request by public officials (i.e., consultation).

There are also clauses that could be interpreted by lawyers and accountants as permission not to register for much of the GR work that they do and that, in most other regimes with sunshine legislation, constitutes lobbying. The specific clauses affecting registration related to personal pleading on the application of laws or regulations are:

b (i) the enforcement, interpretation or application of any Act or regulation made under any Act by that public office holder and with respect to that person, partnership or organization, or

b (ii) the implementation or administration of any policy, program, directive or guideline by that public office holder and with respect to that person, partnership or organization.

Money

There are two mentions of money in the legislation. The first is the fines set out for transgressions, which could cost those who fail to comply up to \$25,000. The other amounts, likely to be much more modest, are the fees that might be charged for submitting registrations or obtaining reports from the registrar. No specific fees are mentioned, but provision to levy and collect fees are contained in the Act.

LM

Advocacy Ads in U.S.

Is the end of advocacy advertising in the U.S. nigh? Just when things were getting started, the U.S. Supreme Court may well dispel much of the need for such a strategy. That's the view of **Ed Zuckerman**, editor of *The Political Finance & Lobby Reporter* out of Washington. Zuckerman says that a spate of appeals stemming from municipal and state efforts to regulate campaign spending and donations might force the Supreme Court to rule on the matter.

Ever since the Supreme Court ruled that the First Amendment protected the right of candidates to spend as much as they wanted in the electoral process while permitting governments to limit the amount that anybody can contribute (Buckley, 1976), the law has been in a state of imbalance. Since candidates and parties can spend as much as they can raise, but are limited as to how much they can raise because of individual contribution limits, the pressure has been on to find new and different ways for people to give. Hence, all the PACs and so-called "soft money" which pour millions into support for political activity, but not campaign spending.

It also is at the root of much advocacy advertising by groups that are prevented from supporting candidates directly. Instead, these groups spend millions finding creative ways to attack opponents of their interests and support those who represent their interests. This, in turn, has spawned numerous state and municipal laws banning various forms of issue advocacy (Wisconsin), or out-of-district contributions (Oregon), or local election spending caps (Cincinnati).

Zuckerman says that the pressure of contradictory rulings from Circuit Appeal Courts could soon force the Supreme Court to revisit the matter. When it does, the current Court could restore the balance by removing the cap on contributions. If that happens, the amount spent on advocacy advertising, particularly at the peak election period, would plummet in favour of direct contributions to candidates. Stay tuned.

The DELTA Report

New lobbyists added to the registry

Consultant Lobbyists

Pierre Halle	Consultant	Consul-For
John Parisella	VP	Groupe BCP
John McLure	Sr VP	Hill & Knowlton Canada (Ott)
James Brennan	Consultant	Strathshore Financial

Organization Lobbyists

Nancy Hughes-Anthony	President & CEO	Cdn Chamber of Commerce
Lynn Carlile	Natl Rep-Ed	Cdn Labour Congress
Robert Koktan	Jr Programmer	Cdn Labour Congress
Nrinder Nann	Natl Rep-Youth	Cdn Labour Congress
Winnie Ng	Reg Dir-Ont	Cdn Labour Congress
Edouard Asnong	President	Cdn Pork Cnl
Asha Bhat	Comm Coord	Int'l Fund for Animal Welfare
D.J. Chrlyser	President	Ont Physiotherapy Assn

Corporate Lobbyists

Pierre Fortier	VP Copr Affrs	Imperial Tobacco
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Additions to the Lobbyists Registry

<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
Association House	Gorman, John	Assn of Cdn Postal Franchisees	proposes Canada Post changes to stamp sales
Association House	Sirois, Jean-Paul	Assn of Cdn Postal Franchisees	proposed Canada Post changes to stamp sales
Cabinet de Rel Publique	Dufour, Ghislain	Imperial Tobacco	inter-provincial commerce
Cdn Public Affairs Con Grp (Van)	Kelly, Charles	AGF Mgt	proposed changes to the Canadian Payments System
Cdn Public Affairs Con Grp (Van)	Kelly, Charles	McKenzie Financial Corp.	proposed changes to the Canadian Payments System
Cdn Public Affairs Con Grp (Van)	Kelly, Charles	Trimark Investment Mgt	proposed changes to the Canadian Payments System
Consul-For	Halle, Pierre	Bois Norque Wood	Canada-US agreement
Earnscliffe Strategy Grp	Robinson, Michael W.	Glaxo Wellcome	patent problems; product approval; pricing; access to market
Fraser & Beatty (Tor)	Smith, David P.	Inco	explaining Inco's position re: the Voisey's Bay development
Frontline Corp Comm	MacEachern, Ian	Comcare Services	nat'l standardization homecare initiative
Frontline Corp Comm	Flynn, Terry	Comecare Health Services	nat'l standardized homecare initiative
Frontline Corp Comm	Flynn, Terry	IPEX	nat'l standardized homecare initiative
Frontline Corp Comm	MacEachern, Ian	IPEX	health protectorate branch - use of phthalates groundwater transportation guidelines
Global Public Affairs	Chiasson, Edmond	Blue Wave Seafoods	advice and counsel re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Pettipas, Randy	Blue Wave Seafoods	advice re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Schiller, Francis	Blue Wave Seafoods	advice re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Chiasson, Edmond	Cape Breeze Seafoods	advice and counsel re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Pettipas, Randy	Cape Breeze Seafoods	advice re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Schiller, Francis	Cape Breeze Seafoods	advice re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Chiasson, Edmond	D'EON Fisheries	Fisheries Act and Atlantic Canada Resource allocations; Cdn Food Inspection Agency
Global Public Affairs	Pettipas, Randy	D'EON Fisheries	Fisheries Act and Atlantic Canada Resource allocations; Cdn Food Inspection Agency
Global Public Affairs	Schiller, Francis	D'EON Fisheries	Fisheries Act and Atlantic Canada Resource allocations; Cdn Food Inspection Agency
Global Public Affairs	Chiasson, Edmond	I.M.O Foods	advice and counsel re: Fisheries Act & Atlantic Canada Resource allocations
Global Public Affairs	Pettipas, Randy	I.M.O Foods	advice re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Schiller, Francis	I.M.O Foods	advice re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Schiller, Francis	North Fraser Harbour Commission	Canada Marine Act; ports devolution
Global Public Affairs	Chiasson, Edmond	R & K Murphy Enterprises	advice and counsel re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Pettipas, Randy	R & K Murphy Enterprises	advice re: Fisheries Act and Atlantic Canada Resource allocations
Global Public Affairs	Schiller, Francis	R & K Murphy Enterprises	advice re: Fisheries Act and Atlantic Canada Resource allocations
GPC Gov't Policy Cons (Ott)	Jones, Bryan	Cnl for Canadian Unity	funding for program of the council
GPC Gov't Policy Cons (Ott)	German, Alison	Dana Canada	Cdn Nat'l admin proceedings pursuant to the N.American Agreement on labour co-op
GPC Gov't Policy Cons (Ott)	Murdock, Bruce	Dana Canada	Cdn Nat'l admin proceedings pursuant to the N. American Agreement on laoubur co-op
GPC Gov't Policy Cons (Ott)	Campbell, James V.	Glacier Park Lodge	all aspects of Parks Canada policy for in-park private operations
GPC Gov't Policy Cons (Ott)	Murdock, Bruce	Robson & Assoc Consultants	bid process for Cdn Pavillion operations at EXPO 2000 at Hanover
Groupe BCP	Parisella, John	Groupe TVA	policy concerning the finances of cable distributors
Hession, Neville & Assoc	Christensen, Ross	Alit Inc	year 2000 procurement
Hession, Neville & Assoc	Hession, Raymond V.	Alit Inc	year 2000 procurement
Hession, Neville & Assoc	Christensen, Ross	Presentey Engineering Products	year 2000 procurement
Hill & Knowlton Canada (Ott)	Miller, David	Insurance Brokers Assn Can	report of the task force on financial institutions
Hill & Knowlton Canada (Ott)	O'Connor, Gordon	Irvin Aerospace	resolve trade issue; renewing export liscence

Additions to the Lobbyists Registry

<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
Hill & Knowlton Canada (Ott)	Hardman, Graham	Mining Assn of Canada	CEPA; CEAA; Labour Code; Fisheries Act; EI legislation; WTO; NAFTA; Pension Reform
Hill & Knowlton Canada (Ott)	McLure, John	PSINET	CRTC hearings on new media; ongoing policy dev concerning e-commerce; the info Hwy
Hill & Knowlton Canada (Ott)	McNaney, Mike	PSINET	CRTC hearings on new media; ongoing policy dev concerning e-commerce; the info Hwy
Hill & Knowlton Canada (QC)	Dawson, Dennis	Insurance Brokers Assn Can	report of the task force on financial institutions
Intersect, Alliance	McDonald, Kory	Crop Protection Inst	Pest Control Prod Act; Food & Drugs Act; PCP reg; cost recovery; Cdn Biotech strategy
Marc Lamoreux	Lamoreux, Marc	Sandrin Kirchmair Industries	contracts for shipbuilding; small vessels construction
Marc Lamoreux	Lamoreux, Marc	Still Reel Films	funding for film production
McMillan Binch (Tor)	Kinsella, Warren	Owens-Corning Canada	implications of new composite systems process
Milner Fenerty (Cal)	Saville, Francis M.	Alliance Pipeline	proposed Canada/US natural gas pipeline project
Monachus Consulting	Chambers, Albert	Cdn Fed of Agriculture	Cdn On-farm Food Safety Program; Cdn Adaptation & Rural Development Fund
Prospectus Assoc	Evershed, Robert D.	David Chapman's Ice Cream	changes to the Canadian Dairy Code
Public Perspectives	Landry, Peter	Cdn Assn of Franchise Operators	Competition Act
Public Perspectives	May, Christopher	Cdn Assn of Franchise Operators	Competition Act
Public Perspectives	Landry, Peter	Employee Share Ownership Plan Assn	federal pre-budget consultations (1999 budget)
Public Perspectives	May, Christopher	Employee Share Ownership Plan Assn	federal pre-budget consultations (1999 budget)
Public Perspectives	Koskie, Raymond	Int'l Bro Elec Work Con Cnl - ON	federal pre-budget consultation (1999 budget)
Public Perspectives	Koskie, Raymond	Int'l Bro Elec Wrks Local #353	federal pre-budget consultations (1999 budget)
Public Perspectives	Koskie, Raymond	Int'l Union of Op Eng Local 793	federal pre-budget consultations (1999 budget)
Public Perspectives	Koskie, Raymond	Labourers' Int'l Un of NA #506	federal pre-budget consultations (1999 budget)
Public Perspectives	Koskie, Raymond	Ont Prov Council of Painters	federal pre-budget consultations (1999 budget)
Public Perspectives	Koskie, Raymond	United Assn Local 787	federal pre-budget consultations (1999 budget)
Robinson Sheppard Shapiro	Bouchard, Jacques	CandereI	Montreal Forum subsidies
SAMCI (Ott)	Pearson, Michael	Armani Gabardine Users Assn	monitoring and advising on tariff policy relating to Armani Gabardine Fabric
SAMCI (Ott)	Pearson, Michael	Retrocom Growth Fund	reviewing labour sponsored investment funds, policies and regulations
SAMCI (Ott)	Shields, Gordon	Vancouver Stock Exchange	international regulation of securities trades; electronic commerce policy
SAMCI (Tor)	Whitney, Susan	Dundee Bancorp	task force on the future of Canada's financial sector
Schorn Cons	Schorn, Elden	Dynapro Systems	Technology Partnership Canada
Strathshore Financial	Brennan, James	Bank of Montreal	financial sector policy reform; Cdn financial services sector; Trust & Loan Act
Strathshore Financial	Brennan, James	Royal Bank of Canada	financial sector policy reform; Cdn financial services sector; Trust & Loan Act
Summa Strategies	Phillips, John	CGI Info Systems & Mgt Consultant	gov't policy & direction concerning info technology-skills dev, systems dev, mgt dev
Summa Strategies	Whiting, Kenneth	CGI Info Systems & Mgt Consultant	gov't policy and direction concerning Info Tech - skills dev, systems dev, mgt dev
Summa Strategies	Zed, Paul	CGI Info Systems & Mgt Consultant	gov't policy & direction concerning Info Tech - skills dev, systems dev, mgt dev
Sussex Strategy Grp	Pellegrini, Paul	Collection House	isses related to the collection of outstanding debts owed to the govt of Canada
Tactix Gov't Cons	MacDonald, Sonja	CH2M Gore & Storrie	environmental engineering and sustainable development
Tactix Gov't Cons	Stikeman, Anthony	CH2M Gore & Storrie	environmental remediation
Tactix Gov't Cons	Stikeman, Anthony	Shell Canada	Oil Sands Fiscal Policy
The Capital Hill Grp (Ott)	Angus, David	Cambridge Industries	assist company to expand in Southwestern Ontario—training allowances; duty revisions
The Capital Hill Grp (Ott)	Dover, Steven C.	Cambridge Industries	assist company to expand in Southwestern Ontario—training allowances; duty revisions
The Capital Hill Grp (Ott)	Gervais, Philippe	Superior Propane	representations re: acquisition pf ICG
The Capital Hill Grp (Ott)	Metcalfe, Herb	Superior Propane	representations re: Superior Propane's acquisition of ICG

Additions to the Lobbyists Registry**Organization****Lobbyist****Issues**

Canada-Israel Cttee	Ritter, Robert	free trade agreement; industrial research & development federation; completion of MOU; trade opportunities; medical coop; (CISEPO); promote establishment of reciprocal social security agreement; Cdn role with respect to the Middle East Peace Process
Cdn Chamber of Commerce	Hughes-Anthony, Nancy	debt reduction; EI premiums; CEPA review; seniors benefit; foreign asset reporting; departure tax; climate change; MAI; WTO; FTAA; e-commerce; APEC; nat'l unity
Cdn Chemical Producers Assn	Paton, Richard	Asia Pacific economic coop forum; Australian tariff & trade issues; Basel; chemical export controls; weapons; HMRIC; Coast Guard cost recovery; GLPC; NACEC; Nox Voc issues; OECD chems committee; pollution prevention MIACC
Cdn Plastics Industry Assn	Dubois, Pierre	CEPA regulations; Bill C74; Bill C14; Basel Convention; lead & cadmium in toys; recycled plastics in food packages; Free Trade; Carbon Black & Crystalline Silica as toxic under WHIMIS
Cdn Pork Cnl	Rice, Martin	animal disease control/prevention; antimicrobail resistance; nutrition; trade policy; market access; food safety; quality assurance; vet drug policies; grain handling; medicated feed regs
Cdn Soft Drink Assn	Vinette, Paulette	transportation of dangerous goods; fat free nutrition claims; ingredient approval follow-ups
Cdn Textiles Inst	Barry, Eric L.	CITT textile tariff reference; Israel free trade; WTO; climate change; Hazardous Products Act; NAFTA; scientific research & experimental development tax credit program
Ont Physiotherapy Assn	Chrylser, D.J.	GST harmonization; Canada Health & Social Transfer; taxation of medical/dental benefits; research funding; nat'l health forum; NAFTA

Organization Registrations**Corporate Registrations**

Alberta Pool	Cummings, Gordon	farm income & finance; crop insurance; subsidies, market access, tariffs; Wheat Board
Imperial Tobacco	Fortier, Pierre	bill C-71; tobacco health promotion regulations tax policies
Manitoba Pool Elevators	Miles, Gordon	farm income & finance; crop insurance; subsidies, market access, tariffs; Wheat Board

Client, Lobby Organizations Firms, Continued from p. 1

Irvin Aerospace	Royal Bank of Canada	Cdn Public Affairs Con Grp (Van)	Milner Fenerty (Cal)
Labourers' Int'l Un of NA #506	Sandrin Kirchmair Industries	Consul-For	Monachus Consulting
McKenzie Financial Corp.	Shell Canada	Devalk Cons	Public Perspectives
Mining Assn of Canada	Still Reel Films	Earncliffe Strategy Grp	Robinson Sheppard Shapiro
North Fraser Harbour Commission	Superior Propane	Fraser & Beatty (Tor)	SAMCI (Ott)
Northbud Distributors	Trimark Investment Mgt	Frontline Corp Comm	SAMCI (Tor)
Ont Prov Council of Painters	Trizechahn Corp	Global Public Affairs	Schorn Cons
Owens-Corning Canada	United Assn Local 787	GPC Gov't Policy Cons (Ott)	Strathshore Financial
Presentey Engineering Products	Vancouver Stock Exchange	Groupe BCP	Summa Strategies
PSINET	Lobby Organizations	Hession, Neville & Assoc	Sussex Strategy Grp
R & K Murphy Enterprises	Association House	Hill & Knowlton Canada (Ott)	Tactix Gov't Cons
Retrocom Growth Fund	Cabinet de Rel Publique	Marc Lamoreux	The Capital Hill Grp (Ott)
		McMillan Binch (Tor)	

Lobby Notes

The vinyl lobby

The **Greenpeace** campaign against PVC in children's toys is beginning to have an impact. Major toy manufacturer, **Mattel**, has announced a planned phase-out of the use of phthalates in PVC plastic teethingers. **Nike** has also announced measures to remove PVCs from all its product lines, as have several major European manufacturers such as **Lego**. Greenpeace is continuing its efforts to get **Health Canada** to act in this area, using the actions of these major companies as further indication that there are harmful side effects to PVC vinyl.

These actions have prompted **The Vinyl Council of Canada** and one of its members, **IPEX Inc** to raise the level of alertness of its lobby corps. The Council is represented by lobbyist **Jeremy Byatt** and others from **GPC** and **Terry Flynn** and **Ian MacEachern** from **Frontline Corporate Communications**. In addition to the concerns on children's toys, Greenpeace continues to concerns about the effects stemming from the manufacture and safe disposal of PVC products. All this suggests the need for more lobby activity.

Gone fishing, hopefully

Edmond Chiasson, **Randy Pettipas** and **Francis Schiller** of **Global Public Affairs** have landed some East Coast clients, for a change. Since the arrival of westerner Pettipas, much of Global's new business has come from the Western Canada — outside of a brief foray with the Irvings.

Among their latest registrations are a small school of fishing companies — **I.M.O. Foods**, **Cape Breeze Seafoods**, **D'Eon Fisheries**, **Blue Wave Seafoods** and **R&K Murphy Enterprises**. These companies and many others have caught the scent of a major quota re-allocation exercise in the breeze, and want to make sure they're in the running.

Give me the money

Paul Pellegrini from **Sussex Strategy** of Toronto continues to add to his client list with the addition of **The Collection House**, which already does a lot of collecting on behalf of the government but would like to do more.

Secret recipe

What goes into a Coke? Did it really once contain cocaine? Recipes and ingredients of soft drinks are closely guarded secrets. However, the **Canadian Soft Drink Association** is negotiating the levels of caffeine and estrogen that can be contained in some of the products.

More financial help

Charles Kelly of **Canadian Public Affairs Consulting Group** is still out there, plugging away. Kelly, who keeps a low public profile in GR business, has registered for three mutual funds, **Trimark Investment**, **AGF Management** and **Mckenzie Financial**. The three companies, and no doubt many more, see considerable opportunity in being allowed access to the Canadian Payments System.

IT bandwagon

The government continues to be a major consumer of information technology, or IT, products. The Y2K problem has pushed the development of many new replacement systems and the repair of existing ones. Most GR firms are very active in representing IT providers to government. One of the latest is **Summa Strategies** has signed on to help **CGI Information Systems and Management Consultants**, "a North American leader in information technology (IT) services."

Not for sale

The maker of the C-4 nuclear, biological and chemical protective gas mask, **Irvin Aerospace Canada Ltd.**, has hired **Gordon O'Connor** of **Hill and Knowlton** in its bid to gain an export license for its products.

Researcher **Kory McDonald** of **Strategic Research** has registered with **Inter/Sect Alliance** for one of its clients, the **Crop Protection Institute**.

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