

The Lobby Monitor

June 28, 1999

Volume 10, Number 17

Lobbying: definition matters

How you define lobbying matters. In the U.S. a number of federal statutes apply to lobbying and lobbyists. One of these is the federal Lobbyist Disclosure Act (LDA) passed in 1995 and amended in 1998. Another is the tax law that governs deductibility for lobbying expenses. Section 4911 of the Internal Revenue Code (IRC) limits registered charitable organizations to spending a maximum 10% of their revenues on advocacy matters. Section 162 (e) of the code is related to the non-deductibility of lobbying for tax purposes for corporations and associations.

In 1998, the LDA was amended to allow corporations and organizations to use either the LDA or IRC definitions for reporting their lobbying expenses under the LDA. The General Accounting Office (GAO) was instructed to prepare a study on the implications of allowing for the use of either definition. The LDA specifies that corporate or organization must register if they have \$20,500 in lobbying expenses in the six-month reporting period and have an employee that spends more than 20% of their time lobbying.

There are some important differences as to what constitutes lobbying under the various acts. For example, both IRC definitions includes grassroots lobbying that covers TV commercials, newspaper ads and direct mail campaigns to influence the outcome of referenda, ballot initiatives or legislation. IRC definitions also include lobbying at all levels, federal, state and lo-

Continued on p.3

Lobby Notes

Part of the maturation process in the GR industry has been the strengthening of the marketing components in firms as demonstrated by the steady stream of new registrations. Even with improved marketing skills, however, the registrations do seem abnormally high for this time of year — providing a burst of registrations before the onset of summer vacation.

While registrations may have been augmented with thoughts of summer campaigns, lobbyists can now look forward to a quieter time thanks to the PM. Those who hoped to get a head start on their campaigns during the summer received a slight setback with his delay of the Cabinet shuffle. Many advocates are wisely reluctant to invest too many hours in a campaign only to have the effort go down the drain because the minister and his staff move on. Then there's the added possibility that the delay may also have signalled that some DMs have yet to change places before the ministers move. Whatever the reason, the delay will give lobbyists cause to slow down, at least during July.

Come August, when everyone returns to work on the expected SFT and the shuffle takes shape, campaigns should switch into high gear.

Continued on page 2

Consultant registrations in this issue

Client Firms

403409 Alberta Ltd
ADF Scierie Sawmill
Alberta Lands Inc
Allied Int'l Credit
B.J. Services Co
Bank of Nova Scotia
BC Sports Hall of Fame
Bovar
Calgary Flames Hockey Club
Canon USA
CCL Industries
Cdn Aquaculture Industry Allee
Cdn Courier Assn
Cdn Finance & Leasing Assn
Cdn Toy Assn
Cdn Vehicle Mfrs Assn
Cleynet Comm
Co-op Housing Fed of Canada
Collectcorp (Central)
Collection House
Comp d'Arrimage Que
Edmonton Oilers Hockey Club
Federal Express Canada
George Weston
Grand Prairie Centre 2000
Grand Prairie Cham Commerce
Greater Tor Airports Authority
Hydro Quebec Int'l
Int'l Telecom Consulting Serv
Juniper Lumber
Lucent Tech Canada
Mediconsult.com
Methanex
Montreal Canadiens
Moore Corp
Mustang Survival Inc
Orca Bay Sports & Entermt
Ottawa Senators Hockey Club
Quebec Telephone
RCMP Div Staff Rel Rep
Salt Inst
Sikorsky Int'l Operations
Spar Aerospace
Symtron Systems
Thomson Canada
Toronto Maple Leafs
United Parcel Service Canada
Vortex Inc
Whitehall Holdings Inc

Working Ventures Econ Fund

Lobbyist Firms

APCO Canada
Association House
Capital Hill Grp
Forum Comm
Global Public Affairs
GPC Gov't Policy Cons
Grey,Clark,Shih & Assoc
Guy Bertrand & Associes
Hill & Knowlton Canada
Impact Public Affairs
Kay, Shipley, McVey & Smith
McIlroy & McIlroy
McMillan Binch
Michael Vollmer Yacht Design
Peifer Love Assoc
Policy Insights
SAMCI
SAMCI
Strategy Corp
Summa Strategies
Tactix Gov't Cons
Tory Tory

Issues

Choppers: One of the casualties of the non-shuffle is the maritime replacement helicopter. Over at DND, a new project manager for the Maritime chopper, **Paul Labrosse**, has been appointed. His new deputy is Col. **Bob Drummond**. Their procurement team of approximately thirty will get considerably larger once cabinet gives the Defence Minister the go-ahead. The outstanding questions are when that will happen and whether the minister will still be **Art Eggleton**?

Hard sells: What do you do when the cost of doing business has been driven up so high by salaries that there is no room left for both profits and taxes? Can lobbyists find some way to have governments reduce their take in order to bolster profits so that running a NHL franchise is worthwhile? Or, how about those pushing for public policy that would allow the banks to play a greater role in our lives?

While there are some Canadians who might want to see such things happen, they are definitely in a minority. Without some change in the optics of these situations, advocacy campaigns hoping to win concessions in these areas are fighting uphill battles.

For the NHL teams, the message from the government is clear. It is not prepared to go it alone. Somewhere in any package, there will have to be money from the provinces, the cities and the NHL. Will Walter Robinson's group twig to fact that this still leaves the taxpayer picking up 75% of the tab? It might not take too much opposition for all governments to get cold feet on this deal.

As for financial services, what amounts to a White Paper is finally out. It doesn't do all that much for the banks in terms of selling new services from existing branch infrastructure (such as leasing and insurance), but broader ownership rules should help their share prices and the paper does provide some certainty of the path ahead. There are still the details to iron out in the legislation, so the lobby campaigns are far from over. If anything, the paper should provide information on where it would be best to focus lobby efforts. At least there is some progress to show for their efforts.

People

Jake Epp, a senior minister in the Mulroney government who served his last four years in the energy portfolio has registered on behalf of **Transcanada Pipelines**. Epp has been a senior VP with the company since he decided not to

run in the '93 election. His registration coincides with the deregistration of **John Jenkins**, who had represented TCPL almost since the lobbyist registry started.

Bruce Rawson, the former senior public servant who is known to have many irons on the fire has taken one out. Rawson, who heads up the task force studying the Red River basin, also, until three weeks ago, had a dozen or so registrations under the GPC banner where he was vice-chairman. That is no longer the case. Earlier this spring, Rawson indicated where he planned to direct more of his GR activities by adding a couple of registrations under his own banner, **Rawson Group Initiatives**.

Could former Ontario premier **Bob Rae** be preparing for a government appointment? Rae, whose brother John has led many a successful campaign for PM Jean Chrétien — and who himself has proved a staunch ally on a matter dear to the PM's heart, national unity — would be a natural for a prime minister looking to tone down patronage charges (although the parallel with Stephen Lewis does provide for shades of Mulroney). He has deregistered for all but the most recent of his clients.

Alan Cocksedge, a former ADM at Revenue Canada, has joined the team at **Global Public Affairs**. After 30 years, in government, he says he was ready to move on. According to Cocksedge, the transition to the policy advocacy field and has been fairly easy thus far. His jobs as ADM Tourism and then at Revenue have usually involved lots of contact with the private sector. One of the differences between his new job and his old, he says, is the ability to focus on the policy aspects without having countless administrative issues intrude.

LM

Summer Break

It is time for The Lobby Monitor to take its annual summer break

For your records, please note that the next edition of The Lobby Monitor will be published on August 30, 1999. Have a great summer.

U.S. Law

Continued from page 1

cal. The LDA does not include grassroots lobbying, nor does it include lobbying at the state and local level.

There are also important differences in the way lobbying targets are defined. The IRC does not cover nonlegislative matters. On the other hand, there are many people left off the list of eligible lobby targets under the FDA. Consequently, the LDA covers 10 times more senior executive and legislative persons when dealing with nonlegislative matters such as regulation, contract or grant. Under the IRC, on the other hand, many senior executives in commissions, etc., are excluded, but many more senior officials (than under LDA) are included when it comes to lobbying on legislative matters.

The result, according to the GAO study, is a series of loopholes that need to be plugged. One of the examples cited: "an organization that focuses its lobbying efforts on lobbying federal officials about nonlegislative matters, using the IRC definition is likely to result in lower covered lobby expenses than using the LDA definition and, therefore, could result in an organization not meeting the \$20,500 threshold." Another was with the IRC definition, "if a lobbyist spends most of his or her time lobbying high-level officials of independent federal agencies about regulations, contracts, or other nonlegislative matters," they would not have to appear as a lobbyist on the organization's semi-annual report.

These and other findings of the report (GAO/GGD-99-38 Federal Lobbying Definitions) lead the GAO to recommend the adoption of common reporting requirements and a standard definition for lobbying. If the past is a guide, it could take some time before the recommendations are acted upon.



The DELTA File

New additions or changes to the lobbyist registry

Consultants

James W. Brennan	Consultant	Association House
Allan Cockledge	Consultant	Global Public Affairs
Guy Bertrand	Avocat	Guy Bertrand & Associes
Lyle Carlstrom	Partner	Kay, Shipley, McVey & Smith
Jocelyn Peifer	MB Govt reln	Peifer Love Assoc
Michael Spowart	Consultant	Tactix Gov't Cons

Associations & Organizations

Paul Braun	Dir Marketing	Automotive Parts Mfrs' Assn
Anne M. Cool	Dir. Human Res	Automotive Parts Mfrs' Assn
Peter Corbyn	Dir Environment	Automotive Parts Mfrs' Assn
Bounnakhone Suyavong	Dir Pol Devel	Automotive Parts Mfrs' Assn
Bayla Jacobs	West Reg Dir	B'Nai Brith Canada
John H. Ratel	Dir Govt Affrs	Cdn Automobile Assn-BC
Celine Belanger	President	Cdn Energy Pipeline Assn
Bonnie Stowkowy	Mgr, Env & Tran	Cdn Energy Pipeline Assn
Mitchell Gray	Dir, BC	Cdn Taxpayers Fed
Pierre Cadieux	Exec Director	Cnl for Health Research in Canada
Harold McNevin	Bd Mem	Dairy Farmers of Canada
Aaron Freeman	Bd Member	Democracy Watch
Louise Comeau	Pol Anal	Fed of Cdn Municipalities
Joseph Angma	Researcher	Makivik Corp
Jocelyn Barrett	Corp Lawyer	Makivik Corp
Stephen Hendrie	PR Officer	Makivik Corp
Eileen KlinkingStudli	Asst 3rdVp	Makivik Corp
Luc Morin	Dir Policy	Union Municipalités du QC

Corporations

John Barnett	President & CEO	Rothmans, Benson & Hedges
Jake A. Epp	Sr VP Govt Reln	TransCanada Pipelines

ARC Publications
63 Sparks Street,
Suite 800,
Ottawa, Canada
K1P 5A6.
Ph(613)230-3029
Fax(613)237-9617
e-mail
arc@arcpub.com

Editor:
John A. Chenier

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The Lobby Monitor is published 20 times per year.

Additions to the Lobbyists Registry

<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
Consultant Registrations			
APCO Canada	Campbell, Barry	CCL Industries	Canada - US tax treaty negotiations
APCO Canada	Lane, Andrew	CCL Industries	Canada - US tax treaty negotiations
APCO Canada	Wright, Andrea	CCL Industries	Canada - US tax treaty negotiations
APCO Canada	Campbell, Barry	George Weston	Canada - US tax treaty negotiations
APCO Canada	Lane, Andrew	George Weston	Canada - US tax treaty negotiations
APCO Canada	Wright, Andrea	George Weston	Canada - US tax treaty negotiations
APCO Canada	Campbell, Barry	Moore Corp	Canada-US tax treaty negotiations
APCO Canada	Lane, Andrew	Moore Corp	Canada-US tax treaty negotiations
APCO Canada	Wright, Andrea	Moore Corp	Canada-US tax treaty negotiations
APCO Canada	Campbell, Barry	Thomson Canada	Canada - US tax treaty negotiations
APCO Canada	Lane, Andrew	Thomson Canada	Canada - US tax treaty negotiations
APCO Canada	Wright, Andrea	Thomson Canada	Canada - US tax treaty negotiations
Association House	Brennan, James W.	Salt Inst	CEPA
Capital Hill Grp	Doran, Kim	B.J. Services Co	Investment review
Capital Hill Grp	Metcalf, Herb	B.J. Services Co	Investment review
Global Public Affairs	Cocksedge, Allan	Calgary Flames Hockey Club	tax issues re professional sports
Global Public Affairs	Cocksedge, Allan	Cdn Courier Assn	Canada Post mandate review
Global Public Affairs	Cocksedge, Allan	Edmonton Oilers Hockey Club	tax issues re professional sports
Global Public Affairs	Chiasson, Edmond	Montreal Canadiens	tax issues re professional sports
Global Public Affairs	Cocksedge, Allan	Montreal Canadiens	tax issues re professional sports
Global Public Affairs	Pettipas, Randy	Montreal Canadiens	tax issues re professional sports
Global Public Affairs	Cocksedge, Allan	Orca Bay Sports & Entertainment	tax issues re professional sports
Global Public Affairs	Cocksedge, Allan	Ottawa Senators Hockey Club	tax issues re professional sports
Global Public Affairs	Chiasson, Edmond	Toronto Maple Leafs	tax issues re professional sports
Global Public Affairs	Cocksedge, Allan	Toronto Maple Leafs	tax issues re professional sports
Global Public Affairs	Pettipas, Randy	Toronto Maple Leafs	tax issues re professional sports
Global Public Affairs	Cocksedge, Allan	United Parcel Service Canada	Canada Post mandate review
GPC Gov't Policy Cons	Craven, Geoffrey	Canon USA	Border crossing optical card project, Citizen & Immigration
GPC Gov't Policy Cons	Baird, Chris	Comp d'Arrimage Que	financing arrangements for govt to govt contract
GPC Gov't Policy Cons	Campbell, Ross	Comp d'Arrimage Que	financing arrangements for govt to govt contract
GPC Gov't Policy Cons	Slemko, Ken	Comp d'Arrimage Que	financing arrangements for govt to govt contract
GPC Gov't Policy Cons	Veilleux, Ronald	Comp d'Arrimage Que	financing arrangements for govt to govt contract
GPC Gov't Policy Cons	Baird, Chris	Quebec Telephone	Tariff application/revenue settlement agreements
GPC Gov't Policy Cons	Campbell, Ross	Quebec Telephone	Tariff application/revenue settlement agreements
GPC Gov't Policy Cons	Slemko, Ken	Quebec Telephone	Tariff application/revenue settlement agreements
GPC Gov't Policy Cons	Veilleux, Ronald	Quebec Telephone	Tariff application/revenue settlement agreements
GPC Gov't Policy Cons	Bujold, Remi	Sikorsky Int'l Operations	Maritime replacement helicopter procurement

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<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
GPC Gov't Policy Cons	Saker, Michael	Sikorsky Int'l Operations	maritime replacement helicopter
Grey,Clark,Shih & Assoc	Clark, Peter	Methanex	impact WTO and NAFTA on trade with US, market access, dispute settlement, environment
Grey,Clark,Shih & Assoc	Lafortune, Gordon	Methanex	Impact WTO and NAFTA on trade with US, market access, dispute settlement, environment
Guy Bertrand & Associes	Bertrand, Guy	ADF Scierie Sawmill	Softwood lumber quota
Hill & Knowlton Canada	Bhumgara, Noel	Bovar	environment (waste management) opportunities
Hill & Knowlton Canada	Hardman, Graham	Bovar	environment (waste management) opportunities
Hill & Knowlton Canada	O'Connor, Gordon	Bovar	environment (waste management) opportunities
Impact Public Affairs	Riccoboni, Lou	BC Sports Hall of Fame	Millennium project grant
Impact Public Affairs	Williams, Huw	BC Sports Hall of Fame	Millennium project grant
Impact Public Affairs	Riccoboni, Lou	Cdn Vehicle Mfrs Assn	CEPA, financial services review,
Impact Public Affairs	Williams, Huw	Cdn Vehicle Mfrs Assn	CEPA, financial services review,
Kay, Shipley, McVey & Smith	Carlstrom, Lyle	403409 Alberta Ltd	404409 Alberta lease with Public Works
Kay, Shipley, McVey & Smith	Carlstrom, Lyle	Alberta Lands Inc	millennium grant application
Kay, Shipley, McVey & Smith	Carlstrom, Lyle	Grand Prairie Centre 2000	millennium grant application
Kay, Shipley, McVey & Smith	Carlstrom, Lyle	Grand Prairie Cham Commerce	millennium grant application
Kay, Shipley, McVey & Smith	Carlstrom, Lyle	Int'l Telecom Consulting Serv	ITCS re-seller contract with NRCan
Kay, Shipley, McVey & Smith	Carlstrom, Lyle	Whitehall Holdings Inc	Whiehall's lease with Public Works Canada
McMillan Binch	Kinsella, Warren	Working Ventures Econ Fund	Regulation of labour-sponsored funds
Michael Vollmer Yacht Design	Vollmer, Michael	Mustang Survival Inc	Small vessel regs, boating safety, Canada Shipping Act
Peifer Love Assoc	Peifer, Jocelyn	Co-op Housing Fed of Canada	NHA Amendments, social housing
Policy Insights	MacKay, Ken	Spar Aerospace	indust. policy issues, competitiveness, avail govt sources of funding for R&D, govt contracts
Policy Insights	MacKay, Ken	Vortex Inc	electronic warfare and flight training services
SAMCI	Yearwood, Debra	Cdn Toy Assn	Voluntary phase-out of certain vinyl toys
SAMCI	Pearson, Michael	Mediconsult.com	Internet based health information services
SAMCI	Rachlis, Chuck	Mediconsult.com	Internet-based health information services
SAMCI	Murray, Susan	Symtron Systems	Fire-fighting training system procurement -DND Navy
SAMCI	Pearson, Michael	Symtron Systems	Fire-fighting training system procurement -DND Navy
SAMCI	Tubridy, Laura	Symtron Systems	Fire-fighting training systems for DND - Navy
Strategy Corp	Duffy, John	Bank of Nova Scotia	Financial services secotr reform
Summa Strategies	Whiting, Kenneth	Cdn Aquaculture Industry Allce	development and communication of strategic business plan
Summa Strategies	Whiting, Kenneth	Juniper Lumber	softwood lumber agreement
Tactix Gov't Cons	Mains, Howard	Allied Int'l Credit	National standing offer for collection services
Tactix Gov't Cons	Spowart, Michael	Clearnet Comm	telecom policy, procurement, CRTC regulations
Tactix Gov't Cons	Mains, Howard	Collectcorp (Central)	National standing offer for collection services
Tactix Gov't Cons	Mains, Howard	Collection House	National standing offer for collection services
Tactix Gov't Cons	Spowart, Michael	Greater Tor Airports Authority	arrivals duty free and airport policy
Tactix Gov't Cons	Spowart, Michael	Lucent Tech Canada	telecom policy, S&T policy

Organization

Lobbyist

Issues

Atomic Energy of Canada
CAE
Michael Vollmer Yacht Design
Rothmans, Benson & Hedges

Christensen, Douglas
Waite, Robert
Vollmer, Michael
Barnett, John

Cdn nuclear policy; financing of int'l nuclear power plan; climate change;
TPC; investment tax credits; Sci&Tech; export licensing; EDC; education; defence procur; ind reg benefits
Can Shipping Act; Nav Waters Prot Act; sm vessel regs; Nat'l Parks Act, operator proficiency
tobacco control, trademark and intellectual property rights under domestic law and international, tax matters, health policy,
packaging and labelling requirements
endangered species, environmental assessment act, CEPA, amendments to Fisheries Act, climate change, intervenor funding,
aboriginal land claims and landuse, pipeline and power generation
wine industry; grape growing; bulk wine, grape and juice imports; wine exports; int'l trade relations, health, environment, tourism

TransCanada Pipelines

Epp, Jake A.

Vincor Int'l

Walker, Bruce

Corporate Registrations

Association & Organization Registrations

Aerospace Ind Assn of Canada
Alberta Forest Products Assn
Automotive Ind Assn of Canada

Smith, Peter
Leithead, Garry
Datt, Ray

supplier impact study; research projects collaboration; fgn subsidies, Fallout from WTO decision, EDC changes
endangered species leg, global warming, membership on softwood lumber and pulp mill monitoring requirements.
work on Automotive Advisory Committee / Industry Canada . input on automotive tariffs /revenue & finance Canada . work with
Department of Foreign Affairs and International Trade (DFAIT) regarding export market development
funding for industry directory, Michigan single business tax, Austria, Germany, Japan trade missions, APEC dialogue
Jerusalem pavillion, holocaust and north american culture; hate on the internet, holocaust education study tours to Europe and Israel;
holocaust remembrance - international and human rights issues.

Automotive Parts Mfrs' Assn
B'Nai Brith Canada

Fedchun, Gerald
Dimant, Frank

milk & egg supply mgt & wheat Mktg; nutrition labeling rules; training, food inspection
transport dangerous goods regs changes pesticide manage reg agency cost recovery prog agri and agri-food can amps program agrie
and agri-food canada fertilizer act changes transport can clear language initiative, [CEPA] changes
Government taxation to fund transit - participation in transportation sub-group, round table on the environment & Kyoto Accord
Health Canada — liason with consumer products division regarding indoor air quality issues related to carpet.
Cdn Community Reinvestment Coalition (CCRC) will oppose bank mergers, propose changes to financial services legislation.,
focus implementation of WTO agreement on financial services

Baking Assn of Canada
Cdn Assn of Agri-Retailers

Hetherington, Paul
Ryrie, Jacqueline

cdca metalcasting roadmapping exercise, involved with canmet on the climate change issue;
Indian tax adv brd;prop tax iss;CCME; neg salvage - tax & fin; landowner rel; econo reg; y2k issue; endang spec act; pipeline
integrity manag; env assessment CEAA, climate change, fisheries act

Cdn Automobile Assn-BC
Cdn Carpet Inst
Cdn Community Reinvestment Coal'n

Bullis, William
Carisse, Jean-Claude
Conacher, Duff

SR&ED, climate change, pre-budget issues, code of ethics for sector
auto deduction limits/prescribed rates determine taxable benefit on auto operating expenses, credit disclosure, small business loans
policy, future of Cdn Financial Services Sector, foreign bank branching regime, business tax
transpo of dangerous goods regs; Canada Marine Act; Canada Wheat Brd Act; Canada Labour Code, Pilotage, new customs agency
federal tax reform re: real estate investment trust; consultation w/ CMHC & CRTC telecom & cable working grps
war crimes, national unity, multiculturalism and status of women, right-wing groups in Canada, CSIS, Canadian human rights act,
health care & employment equity and social safety net; holocaust museum in Ottawa, immigration and refugee board
copyright leg; CRTC hearings; access to info & privacy leg

Cdn Die Casters Assn
Cdn Energy Pipeline Assn

Moran, Anne
Belanger, Celine

Cdn Enviro Industry Assn
Cdn Finance & Leasing Assn

Portelli, Ronald
Powell, David

Cdn Industrial Transpo Assn
Cdn Inst Public Real Estate Co
Cdn Jewish Congress

MacGillvray, Lisa
Brooks, Michael
Silverstone, Jack

Cdn Library Assn

Whitmell, Vicki

Additions to the Lobbyists Registry

<i>Organization</i>	<i>Lobbyist</i>	<i>Issues</i>
Cdn Life & Health Insurance Assn	Daniels, Mark	initiatives relating to financial services reform, access to the Canadian payments system, health care reform budget and taxation matters, GST reform, Privacy (C-54), proceeds of crime,
Cdn Sphagnum Peat Moss Assn Cdn Taxpayers Fed	Hood, George Robinson, Walter	wetland conservation, export marketing, restoration policy throne speech initiative, CPP reforms, DIAND funding and accountability, MP compensation review, whistle-blower legislation, personal corporate taxation, Industry Canada assistance programs
Cdn Vehicle Mfrs Assn	Nantais, Mark	bank act amend; motor vehicle safety act amend harmonization regulatory development; Cdn enviro protection act [CEPA] amend; Canada labour code amend re: prohibition replace workers federal budget
Cdn Wireless Telecom Assn	Poirier, Roger	regulations under the radiocommunications act, discussion with industry Canada officials concerning proposed regulatory requirements, CRTC on policies, regulations and tariffs under the telecommunications act.
Cdns for Resp & Safe Highways	Evans, Robert	trucking safety including driver fatigue working conditions, truck size and weight, safety regulations including driver hours of service regulation, safety enforcement, environmental safety
Cnl for Health Research in Canada	Cadieux, Pierre	budget consultations, health research funding, infrastructure, health services research, CIHR initiative; taxation policies with respect to charity S&T
Coffee Assn of Canada	McAlpine, Sandy	nutrition pregnancy guidelines; nutrient claims, serving sizes, RACC's product labeling & composition; cost recovery policies WHMIS; tariff rate changes; refinement & utilization of statistics Canada production & inventory info for roasters
Ctre Patronal de l'Env du QC Dairy Farmers of Canada	Cloghesy, Michael Doyle, Richard	CEPA; toxic substances mgt policy; pollution prevention policy; climate change; PCB export ban dairy subsidy rates; int'l trade policy; market access; enviro standards; Cdn dairy prod trade promotion; export subsidies, product labelling, dev marketing plans
Democracy Watch	Conacher, Duff	bank mergers and financial services legislation, amendments to the Canada Business Corporations Act (CBCA) re corporate governance, Canada Elections Act and financing of political parties, code of conduct for MPs, independent ethics counsellor
Dominion of Canada Rifle Assn Fed des Francophone de TN et Lab Fed of Cdn Municipalities	Kaulbach, Thurston Chaisson, Ali Knight, James	actively lobby against imposition of regulations [firearms, gun control] Francophone Summit 99 rep regard replace GST; reduce greenhouse gas, enviro protect act [CEPA], race relations focus hate crime; ntl crime prevent cntr "action program"; housing/homelessness
Fisheries Cnl of Canada Food Inst of Canada Major Ind Accidents Cnl of Canada	Bulmer, Ron Kyte, Christopher Salib, Michael	Oceans Act, Fisheries Act, EI changes, licensing policy, cost recovery initiatives. federal budget trade tools/access to ingredients in food products; better regulations/decision making, enforcement; border control; prevention, preparedness and response (PPR) to major industrial accidents involving hazardous substances, funding national conference on PPR, marine chem emergency response regime, safer community init
Makivik Corp	McGoldrick, Michael	James Bay & northern Quebec agreement; Inuit in unity/constit iss; taxation for the north; wildlife management, fur lobby; whaling CEAA; Endangered Species, land claims, marine infrastructure for Nunavik, housing program, Arctic air services
Nat'l Anti-Poverty Org	Rektor, Laurie	nat'l child benefit; tax-cuts for low-income families; EI review; access to banking services, phones; amend Cdn Human Rights Act; FTAA homelessness, anti-panhandling laws
Nat'l Floor Covering Assn North Ont Tourist Outfitters Assn	Carisse, Jean-Claude Grayston, James	continue to work with HRDC on training and apprenticeship issues firearm regulations re: registration for non-residents; streamlining entrance to Canada; land claim iss; fishing & hunting rights; telecom to northern areas, boat operator proficiency regs
Ont Pork Prod Mktg Brd	Nap, Will	any activity related to marketing of hogs in Ontario, and any activity on farm related to production, transportation and processing of hogs, any activity related to pork marketing in Ontario or elsewhere
Pulp & Paper Res Inst of Can Union Municipalités du QC	Wright, Joseph L'Italien, Raymond	grants, contributions or other financial benefits: also new proposals submitted to TPC and NRCan will be pursued CRTC tariffs for 911, govt payments in lieu of taxes, airport and port transfers to local control

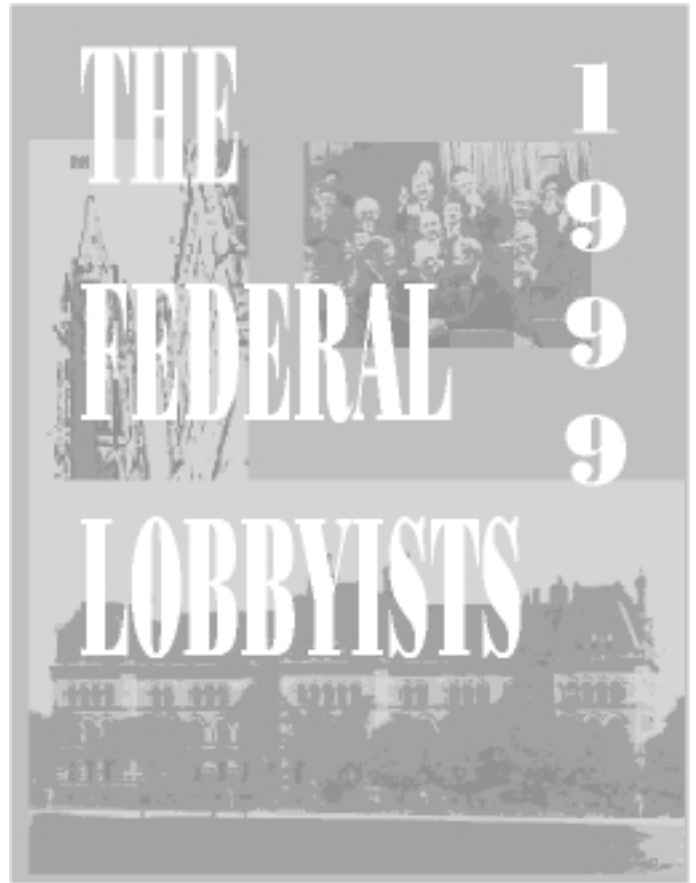
THE FEDERAL LOBBYISTS 1999

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- NEW Firms - The moving and repositioning continues
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THE FEDERAL LOBBYISTS 1999

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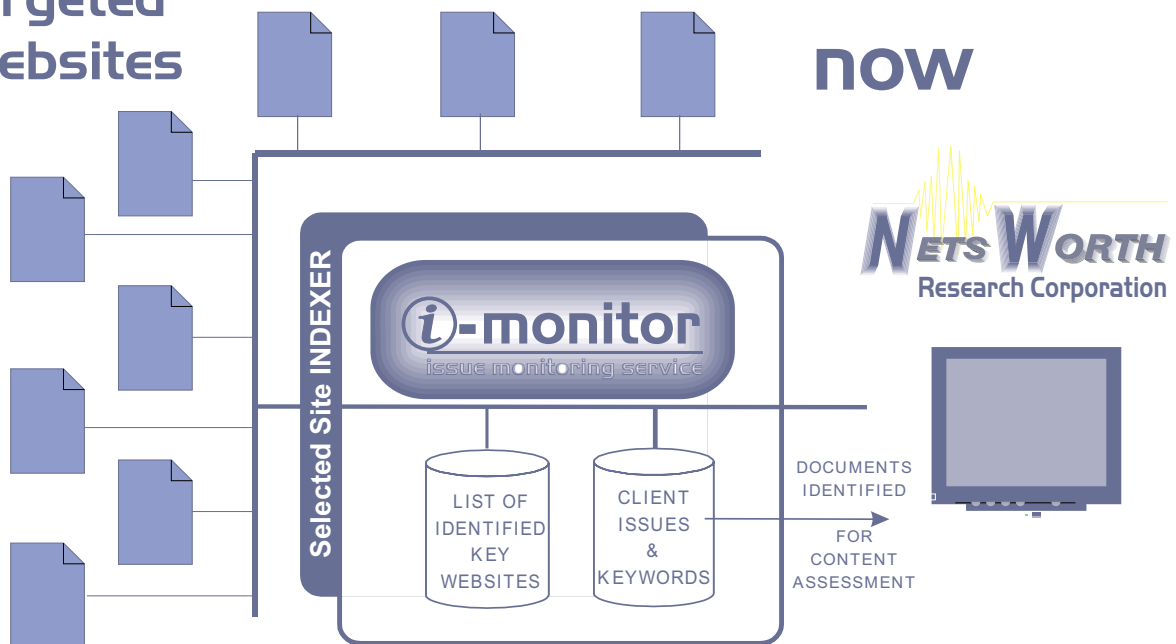
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