

The Lobby Monitor

September 13, 1999

Volume 10, Number 19

Lobby Note

Lobbying 101

At this juncture, the Government Relations Institute of Canada (GRIC) is a loosely-defined organization that a few times each year provides Ottawa lobbyists a reason to gather and runs a modest speakers' series.

That may be all the GR community needs, can afford, or has time for at this stage. However, if GRIC is to crank it up a notch and become a major factor in the development of the GR community, it will take a little more structure and permanence than that provided by a rotating presidency and temporary administration.

One role that gets frequent mentions is involvement in the training and development of GR practitioners — a recognized program that offers training to the next crop of GR practitioners and contributes further to the study, exploration and codification of best GR practices in the Canadian context. Both universities in Ottawa have indicated an interest in grafting a GR stream to their ongoing graduate programs. However, a stronger show of commitment from the GR community is needed before any program can take shape.

Right now, the door to future possibilities could be kept open by offering another round of the seminar series sponsored by GRIC and given by David Zussman and Sean Moore last year. But to develop beyond that will require broader support from community members and sustained support from GRIC.

Health lobby

Health Canada is the object of numerous lobby campaigns as shown by this most recent batch of registrations. On the consultant side, **Paul Pellegrini** is

Continued on p.3

Air wars, or err wars?

Neither side has waged a very distinguished campaign in the battle for control of Canada's skies thus far. The Onex AMR campaign has hit turbulence and been forced to come down many thousand feet in the space of three weeks, and the low point isn't in sight yet. A number of things have emerged since the last issue of the LM. One is that there continues to be even more people engaged on this affair than appear on the lobbyist registry. Another is that some people seem to have been engaged to sit on the sidelines — at least for the moment. Even with that, there are more parties entering the fray daily, and the unwieldy number of effected parties are hurting the Onex-AMR effort.

Fear of too many cooks

Many of those who service and supply the airlines have come to the conclusion that their future is in play here and they do not intend to be mere pawns to be traded off when the final deal is struck. No amount of assurances from either of the big players can set them totally at ease or ensure a united front without raising the stakes for others. Consequently, more have come to Ottawa to establish listening posts and communicate their positions. More will follow, and for some worried about their future, the first stopping off point could well be the Liberal caucus, which is the focal point of regional concern.

The many players means there are a host of potential conflict of interest situations just waiting to happen. Law firms will be busy going through the client list looking for links that in most cases wouldn't matter in the least. The big-

Continued on page 2

Consultant registrations in this issue

Client Organizations

Aber Resources
Air Canada
Airline Industry RevitalizationCo
Alcan Aluminum
Aliant Telecom Group
Andersen Consulting
Cdn Palliative Care Assn
Cdn Waste Services
CRB Foundation
Diavik Diamond Mines
Dofasco
Dresdner,Kleinwort,Benson
Dupont Pharma
Gwaii Trust
Jasper Town Cttee
Maritime Life Insurance Co

Natural Health Products Manu Can
Novell Canada
Ont Medical Assn
Produits Forestiers La Tuque
Quebec Telephone
S D Meyers
Salvation Army
Seaspan International
Strait Moorings International
Trizechahn Corp

Lobby organizations

APCO Canada
Association House
Aber Resources/MacDonald
Capital Hill Grp
Consul-For
Davies Ward & Beck

Davis & Co
Earncliffe Strategy Grp
Ferguson and Associates
Global Public Affairs
Goodman Phillips Vineberg
GPC Gov't Policy Cons
Haystack Advisory
Cons
Hill & Knowlton Canada
Hugh Riopelle
Consulting
Inter/Sect Alliance
SAMCI
Strategy Corp

Err wars?

Continued from page 1

gest one to emerge is the Royal Trustco which is voting its Air Canada shares held in several mutual funds with Onex. I don't hold any of their mutual funds, but if I did, I would be reconsidering my holdings and if I held a lot, the thought of going to court might enter my mind.

Broader politics

Without wanting to confuse the issue, it is reasonable to believe that the bank merger would have been gone through Paul Martin's office like a hot knife through butter save for mounting public opinion and unrest in the Liberal caucus. Well, guess what. Public opinion is gelling and the caucus is stirring and, worse still, there is every indication that on the political front, it could turn into a unwieldy Toronto – Montreal split. With scant effort on the part of Air Canada, Montreal MPs Clifford Lincoln and Nick Discepola have stepped up to the batter's box. On the other side, the Toronto region stands to win much with the Onex-AMR proposal, not the least of which is a solution to the Pearson Airport terminal issue. Hello Metro caucus.

Anytime caucus gets involved, things get messier — and noisier. And any noise involving even a hint of a trade-off between Toronto and Montreal at this juncture is likely to spell bad news for Onex. People in the know in government may take solace from the higher numbers of people who don't want another referendum, but the focus remains on the 70,000 votes that spell the difference between yes and no.

Air Can turns to the Courts

Resorting to court action has become a common tactic for groups that believe they won't get a fair shake in policy circles. Given Air Canada's current weak position on the lobby front and its mammoth lead in (so polls suggest) in public opinion, the court gambit might make sense at this stage.

On the media front, It will give heightened visibility to the AMR, Onex, Canadian deal that essentially precludes Air Canada from striking a reasonable deal with Canadian — the very thing which Section 47 was invoked to assist. It

will provide a forum for Air Canada to do a media strip-tease of all the maneuvers of AMR and Onex leading up to the deal and the call to invoke Section 47. It could also embarrass the government by requiring it to reveal what it knew and when, particularly Transport Minister David Collenette, before it invoked Section 47.

All of these things, particularly the latter, are not going to make some people in government circles very happy. It is, in a sense, a declaration of war. However, it will make it all that more difficult for the government to maintain its current stance and position about its role in the whole affair with the people and with its caucus members.

Truth the victim

The first victim of war is truth. So it was in this instance. In normal standard hostile takeovers, it may be standard practice to be loose with the truth, but in a major public policy issue, to be caught out in a lie can spell the end. Perhaps in an attempt to be fair and objective, the media has not been very confrontational thus far. One example is a story quoting an anonymous senior public official about the government's position on this matter, the gist of which was, Air Canada has to make a serious offer to buy Canadian Airlines. Nowhere in the story was the issue of the AMR-Onex-Canadian version of a poison pill even raised by the reporter. If the truth is going to come out, it will take more than giving both sides of the story on alternate days. It requires confronting any and all the players with the contradictions. In the policy world it is referred to as "Speaking truth to power." In the media world, the equivalent is 'Seeking truth from power.'

Without doubt there will be a chapter three for the next issue.

LM

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invaluable pocket book

The Inside Ottawa Directory

will soon be off the press.
To order your copy now,
see page 12.

Lobby Notes

Continued from page 1

helping **Dupont Pharma** with an HPB compliance issue. There are also numerous organizational registrations dealing with Aids, breast cancer, biotech, teletriage (initial screening and treatment by phone), pharmacare, mutual recognition and other drug approval issues, tobacco control, reproductive technology, health research funding, non-prescription drug inspection and standards, cost recovery and so on. The huge amounts of money in the research funds has also caught the eye of those firms that specialize in helping people apply for grants.

Major project ills

Several years ago, the government started the development of a number of major computer systems in several departments. The projects were plagued by turbulence in changing technology and expectations and, in the end, several were abandoned. APCO is helping Anderson Consulting in its fight for compensation from government for its part in the supply upgrade project.

People

Brian Kelly has joined the **Industry Government Relations Group**. Kelly fills the void created by the departure of **David Mac Donald**.

Yet another of the clan, former finance minister cum lawyer **Donald S. Mac Donald** provides another example of a director's registration. In this instance, rather than register under his own name, Mac Donald has used the name of the company involved, ARCO.

Michael Murphy, who until last year was vice president at **Stentor Telecom Policy** made a brief landing with his former boss, **Nick Mulder** at **Global Public Affairs**. After one registration, however, Murphy is

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Conferences

From the **Public Affairs Council**

Activating the Grassroots: Motivating and Mobilizing the Constituents

Establishing program objectives; determining whom you wish to influence; determining structure (broad-based, key contact, and ad hoc programs); centralized vs. decentralized corporate structure; corporate culture; federal vs. state vs. local focus; working with your legal and human resources departments; geographic distribution of employees; securing senior management support; using internal resources (staffing and budgeting questions, assessing software needs). Selecting key contacts who will get the job done; recruiting members for a broad-based membership; conducting an employee political inventory; recruiting from your PAC's membership; recruiting "extended family" members (e.g., suppliers, distributors, and customers). For Grassroots Administrators from Corporations and Associations with Individual Members. *Washington Monarch, Washington, D.C. — September 23, Hotel Monaco, San Francisco — September 15*

Building and Managing Effective Coalitions: Strategic Opportunities...

Practical Considerations Explore successful approaches and potential pitfalls in developing coalitions with third party organizations and learn how your organization can help achieve its public policy goals via coalitions and long-term strategic alliances.

The Washington Monarch Hotel Washington, D.C. October 26, 1999

Leveraging Stakeholder Relationships: Integrating Government Relations and Community Involvement Strategies

Explore techniques for maximizing relationships with external stakeholders (community leaders, public interest groups and public officials). *Washington Monarch Hotel Washington, DC October 27, 1999*

Measuring the Value of Public Affairs. Assess some of the key issues involved in measuring and managing public affairs, including: integrating strategic planning, identifying and articulating a public affairs' value proposition; nurturing effective line-staff relationships; performing cost-to-value *The Washington Monarch Hotel Washington, DC October 28, 1999*

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The Lobby Monitor is published 20 times per year. Subscription: \$519 plus GST.

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ISSN 1180-2502

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1999

Additions to the Lobbyists Registry

<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
APCO Canada	Campbell, Barry	Andersen Consulting	Assisting with the settlements of claims against the Can. Gov't
APCO Canada	Lane, Andrew	Andersen Consulting	Assisting with the settlements of claims against the Can. Gov't
APCO Canada	Wright, Andrea	Andersen Consulting	Assisting with the settlements of claims against the Can. Gov't
Association House	Silverman, Art	Novell Canada	Gov't procurement;
Association House	Deacey, James	Seaspan International	Coastal fisheries protection regs
Association House	Gorman, John	Seaspan International	Coastal fisheries protection regs
Aber Resources/MacDonald	Donald MacDonald	Aber Resources	Mining policies programs involving environment taxation and aid to aboriginal communities
Capital Hill Grp	Metcalfe, Herb	Cdn Waste Services	Reviewable transaction under Investment Review Act;
Capital Hill Grp	Doran, Kim	CRB Foundation	Gov't financial support for "Historica"
Capital Hill Grp	Angus, David	Ont Medical Assn	Seek policy and funding for Teletriage and primary care;
Consul-For	Halle, Pierre	Produits Forestiers La Tuque	Accord Canada-Americain sur le bois d'oeuvre;
Davies Ward & Beck	Crosbie, R. Ian	Trizechahn Corp	FAPI definition Income Tax Act
Davies Ward & Beck	Smith, David W.	Trizechahn Corp	FAPI definition Income Tax Act
Davis & Co	Crawford, Dean	S D Meyers	Proceedings between S.D Meyers Inc and Canada under NAFTA (Toxic waste disposal)
Earnscliffe Strategy Grp	King, Charles	Airline Industry RevitalizationCo	The acquisition of Canadian Airlines and Air Canada
Earnscliffe Strategy Grp	Near, Harry	Airline Industry RevitalizationCo	The acquisition of Canadian Airlines and Air Canada
Earnscliffe Strategy Grp	Robinson, Michael	Airline Industry RevitalizationCo	The acquisition of Canadian Airlines and Air Canada
Earnscliffe Strategy Grp	Near, Harry	Alcan Aluminum	federal government policies regarding the merger with Pichiney and Algroup
Earnscliffe Strategy Grp	Robinson, Michael	Alcan Aluminum	federal government policies regarding the merger with Pichiney and Algroup
Ferguson and Associates	Ferguson, John	Jasper Town Cttee	Jasper town plan
Global Public Affairs	Mulder, Nick	Aliant Telecom Group	telecommunication policy and regs,broadcasting, news media, E-commerce,international trade
Global Public Affairs	Murphy, Mike	Aliant Telecom Group	telecommunication policy and regs,broadcasting, news media, E-commerce,international trade
Global Public Affairs	Pettipas, Randy	Aliant Telecom Group	telecommunication policy and regs,broadcasting, news media, E-commerce,international trade
Goodman Phillips Vineberg	Snider, Ken	Maritime Life Insurance Co	Income Tax Act amendments
GPC Gov't Policy Cons	Bujold, Remi	Air Canada	Air carrier ownership & air transportaion policy
GPC Gov't Policy Cons	Bujold, Remi	Diavik Diamond Mines	Environmental assesment of proposed diamond mine
GPC Gov't Policy Cons	Veilleux, Ronald	Diavik Diamond Mines	Environmental assesment of proposed diamond mine
GPC Gov't Policy Cons	Baird, Chris	Dofasco	Steel, internat'l trade and industry, environmental iss;
GPC Gov't Policy Cons	Shannon, Gerald	Quebec Telephone	Access to support structure,tariff application, telecom act
Haystack Advisory Cons Serv	Dodson, Robin	Gwaii Trust	Training programs and funds available to residents of Queen Charlotte Islands
Hill & Knowlton Canada	De Toni, Christina	Cdn Palliative Care Assn	strategic advice in the field of end-of-life (palliative) care services
Inter/Sect Alliance	Marcotte, Michelle	Natural Health Products Manu Can	Creation of the office of natural health products within Health Can;
Inter/Sect Alliance	McDonald, Kory	Natural Health Products Manu Can	Creation of the office of natural health products within Health Can.;
Hugh Riopelle Cons	Hugh Riopelle	Air Canada	Airline mergers proposal
SAMCI	Everson, Jim	Strait Moorings International	Contracts with the Canadian Coast Guard to provide hurrican mooring systems for guard buoys
SAMCI	Tubridy, Laura	Strait Moorings International	Contracts with the Canadian Coast Guard to provide hurrican mooring systems for guard buoys
Strategy Corp	Duffy, John	Salvation Army	Federal program funding for services in Ontario
Sussex Strategy Grp	Pellegrini, Paul	Dresdner,Kleinwort,Benson	Privatization of crown corps
Sussex Strategy Grp	Pellegrini, Paul	Dupont Pharma	Health Protection Branch,notice of compliance

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Agri Grps Conc About Res & Env	Armitage, David	Pest Mgt Reg Agency;	harmonize pesticide regs; cost recovery; crop biotech; on-farm food safety
Air Cadet League of Canada	Logan, Richard	education credits for air cadet training;	selection process for air cadet league volunteers; youth initiatives program
Appraisal Inst of Canada	Gifford, Terry	OSFI & CDIC criteria for real estate appraisal;	CMHC policies for insurance & mortgage insur funds; mediation of airport appraisal
Assn des Collab et Part en Affair	Marais, Irene	GATT;	financial services sector reform; CPP reform; Insurance Act
Assn des Man de Bois de Sciage/QC	Robitaille, Jacques	Can Stan Assn;	export quotas; environmental concerns;
Assn Miniere du QC	Tolgyesi, Dan	import/export of toxic substances;	Auatic Effects Tech Eval Prog; biodiversity; maritime tariffs
Assn of Cdn Publishers	Davidson, Paul	new financial tools for publishing industry;	enforcement of cultural policies re: fgn ownership; MAI; review of cultural policy
Assn of Immigration Csl of Can	Ryan, John	Immigration consultant licensing,	the development of the legislative review initiative, amendments to the Citizenship Act.
Assn of Int'l Auto Mfrs of Canada	Armstrong, Robert	iss re: light duty vehicle mfrs;	financial sector reform; MMT additive; emissions standards; world trade negs;
BC Fed of Labour	Sinclair, James	Can Post mandate ;	aboriginal treaty negs; fed budget & fiscal policy; unemployment ins; can assistance plan established programs;
		financing labour market devel;	can pension plan [cpp]; can labour code; reg efficiency
Biotecanada	Groote, Joyce	Cdn biotech strategy;	patenting of higher life forms; CEPA; biosafety protocol; WTO; intellectual property rights; patent terms
Cdn Aids Society	Baxter, Sharon	Citizenship & Immigration on medical inadmissibility;	Health Protection Branch on mandate, role, structure, re drug approval.
Cdn Aquaculture Industry Allce	Stang, Pierre	HRD;	fish inspection; biotech
Cdn Asphalt Shingle Mfrs Assn	VandenBussche, Michael	work with DFAIT to prevent European export restrictions;	Canada/US imports; competition
Cdn Assn of Broadcasters	McCabe, Michael	Canada Labour Code re: status of artists;	Broadcasting Act; Copyright Act; amendment to Cdn Human Rights Act
Cdn Assn of Chiefs of Police	McConnell, Bryan	telemarketing fraud; crime awareness;	criminal code; Young Offenders Act; corrections & conditional release act; crown liability
		Act; radiocommunications act; firearms act & regulations;	high risk offenders criminal code of canada
Cdn Assn of Elizabeth Fry Soc	Pate, Kim	future of women's corrections;	community based accommodation; support services; review of medical services for women prisoners;
		alternative classification for women & ab prisoners;	self defence review; victom's iss
Cdn Assn of Film Dist & Exp	Paradis, Richard	policy & progs re: core business;	Dept of Cdn Heritage film policy review; TITC; Competition Act iss; fgn investment
Cdn Assn of Internet Providers	Thomson, Jay	Expanded code of conduct for CAIP mem.;	rules of commerce on Internet; security on Net; related liability issues; CRTC; copyright;
Cdn Assn of Med Radiation Tech	Lauzon, Richard	NAFTA;	Health Canada Breast Cancer Initiative
Cdn Assn of Recycling Industries	Shaw, Leonard	tax iss for recycling industry;	procurement policies; definition of recyclable materials; North American cargo securement standard
Cdn Assn of Research Libraries	Mark, Timothy	Copyright phase 3 legislation;	international treaty on databases. Environment Canada information mgt and distribution policies.
Cdn Assn Oil Well Drilling Cont	Herring, Don	Income Tax Act;	payment of auto allowances regs
Cdn Bankers' Assn	Protti, Raymond	Bank Act revision;	Canada Labour Code Reform; credit card iss; money laundering guidelines and regs; Human Rights Act
		amendments;	task force on future of Cdn financial services industry; taxation and fed. Budget iss;
Cdn Bar Assn	Hoyles, John	CHST;	legal aid; int'l dev; racial equality; int'l instruments on human rights; Cdn unity; code of judicial conduct; aboriginal justice
Cdn Broiler Hatch Egg Mktg Agency	Jelley, Paul	WTO neg;	Agri and Agri-Food Cda wrt [hatchery&other] data verify; DFAIT wrt impose mid-level tariff import; cost recovery;
		research/seek flexibility MII. (matching investment initiatives)	AAFC
Cdn Cable Television Assn	Yale, Janet	CRTC TV review & cable channel access;	convergence; competition; spectrum policy; fgn ownership in telecom & broadcasting
Cdn Cnl for Int'l Cooperation	Plewes, Betty	Canada's fgn policy wrt;	poverty; human rights; child labour; fgn aid; tax treatment of charities
Cdn Cnl for Refugees	Dench, Janet	immigration;	refugee claim process; IRB policies;
Cdn Cnl of Prof Engineers	Levert, Dan	meeting with Stats. Can, HRDC	Can, & Transport Can;
Cdn Dental Assn	Neilson, Jardine	taxation of health & dental benefits;	pension reform; tobacco control; non-insured health benefits; cuts to postal subsidies; child tax
		benefit prog; privacy potection;	
Cdn Egg Mktg Agency	Destrijker, Felix	Food labelling, risk assessment,	salmonella; trade policy, Food Inspection Agency; Nat'l Farm Products Ccl; levy & quota orders
Cdn Electricity Assn	Konow, Hans	CEPA;	fish habitat protect; Fish Act; PCB regs; air iss mgt; interest rates; climate change; native self-gov't; income tax; electricity

Additions to the Lobbyists Registry

<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
Cdn Enviro Law Assn	Muldoon, Paul		phase-out of uranium mining & nuclear facilities in Canada; endangered species leg; biodiversity convention; CEPA; NAFTA; trade policy; water privatization deversions; risk assessment of hazardous products; climate change; enviro standards
Cdn Fed of Agriculture	Rutherford, Sally		agri safety nets; endangered species leg; farm safety progs; trade iss; export subsidies; food safety; anti-dumping measures; fgn mkt access; registration of pesticides; cost recovery; taxation
Cdn Fed of Independent Grocers	Scott, John		non-proscription drugs; pharmacare; Tobacco Control Act; competition iss; ingredient labelling; inspection iss; taxation; CPP
Cdn Fed of Students	Conlon, Michael		Millenium Scholarship Foundation; MAI; funding for post-secondary education; financial assistance
Cdn Fertilizer Inst	Larson, Roger		Canada Transpo Act Fertilizers Act ,Agriculture Inputs Act, CEPA, Cdn Endangered Species Act [CESA] Cda Marine Act, Cda Labour Code, APECaccord; Natural Resources Canada
Cdn Foundry Assn	Arbour, Judith		contact with various levels of Government departments to serve members' interests
Cdn Hearing Society	Allen, David		support for Canadians with Disabilities Act.
Cdn Labour Congress	Georgetti, Kenneth		UI legislation; CEPA; Canada Labour Code; employment; justice; int'l relations; tax & finance; jobs; health; industry; broadcasting; banking industry; mergers
Cdn Lung Assn	Lathan, Gary		tobacco act and amendments; minors and youth iss; taxation; smuggling; pharmacare;homecare/community care; charity iss;
Cdn Meat Council	Campbell, Larry		Issues related to food safety, market access, international trade, meat quality, etc.
Cdn Medical Assn	Vaughan, Peter		Bill C 42, Bill S-13, Bill S-2, budget consultations, seniors benefits, access to quality health care, GST, RRSP, pharmaceuticals \ pharmacare programs, health care programs,Bill C-54, Bill C-32 environmental protection & health;driver's exam guide;
Cdn Museums Assn	McAvity, John		federal cultural policy; Museums Act; unidroit convention on illegal export of cultural property; budget proposals; Income Tax Act
Cdn Music Publishers Assn	Basskin, David		copyright legislation;
Cdn Natural Gas Vehicle Allice	McNeil, Michael		Alternative Fuels Act; natural gas opps for deployment within federal fleets; gov't policy on vehicle emissions; alternative fueled vehicles; incentive payments prog;
Cdn Nature Fed	Gelfand, Julie		Complete the national parks system (program); get endangered species legislation (leg. Prop.); Green budget proposal
Cdn Newspaper Assn	Charlebois, Marc-Andre		direct to consumer advertisingof pharmaceutical drugs,CRTC,access to info.,magazine agreement,copyright;
Cdn Nuclear Assn	Stewart, Murray		legislation re: nuclear industry; new regs; CEPA; climate change; CANDU reactors
Cdn Oil Heating Assn	Butt, John		harmonization of the PST & GST & the effect on heating oil
Cdn Petro Products Inst	Perez, Alain		fuel quality; sulphur content; CCME; CEPA; climate change; MIACC; taxation; industry competitiveness; effluent limit guidelines; ambient air quality; coast guard cost recovery; harmonization;gas pricing/marketing communications;fuel supply;Y2K;
Cdn Physiotherapy Assn	Stapleton, Dan		GST harmon (CHST), taxation of medical/ dental benefits, national health forum, general health policy, Cda Health Act, NAFTA (Sec 26 relating to health care delivery), internal trade agreement; (CIDA, Health Canada, HRD, MRC
Cdn Printing Industries Assn	Makin, Michael		offshore publishing subsidies; payroll tax burden on sm businesses; enviro prog; Copyright Act amendments; changes to depreciation schedules for computer equipment
Cdn Real Estate Assn	Beauchamp, Pierre		mortgage prepayment regs; sales of surplus property; role of RRSPs in aging policy; land claims; Home Buyers Plan; removal of Prohibition Act for retailers
Cdn Red Cross Society	Duplessis, Pierre		transfer of blood prog to new agency; lobbied on behalf of fgn projects; world landmine ban; corp sponsorship initiatives
Cdn Rsrce Ctr Victims of Crime	Sullivan, Steven		consecutive sentencing; pardons; review of impaired driving sections of criminal code; Young Offenders Act review; public safety and victims' rights iss;
Cdn Securities Inst	Wilton, Roberta		House of com. Fin. Committee's pre-budget consult; monitor senate banking committee;develop investor edu. products for adults & high school students through investor learning ctr.;
Cdn Seed Growers' Assn	Robertson, William		changes to seed reg; gov't downsizing & privatization; cost recovery; biotech
Cdn Shipowners Assn	Morrison, Donald		Canada Shipping Act; ST Lawrence Seaway; icebreaking; nav aids; pilotage; ports; enviro; customs; tariffs; GST; electronic equip; cost recovery; competitiveness; Canada Marine Act; income tax; int'l trade; subsidies; commercialization

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<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
Cdn Society of Assn Executives Cdn Steel Producers Assn	Anderon, Michael Van Loon, Jean	Rev Can non-profit org info return changes; Industry Canada "ISO & Assoc" publication proj; year 2000 opps SIMA; CEPA; climate change; smog & hazardous air pollutants; FTAA; APEC; WTO; unfairly traded imports; CITT rules of procedure; taxation;	
Cdn Steel Trade & Empl Congress Cdn Tourism Human Res Cnl Cdn Toy Assn Cdn Trucking Assn	Nakitsas, George Swedlove, Wendy Edmondson, Sheila Bradley, David	skill training prog; HRDC; Youth Agreement Worker Adjustment Prog; Policies & Contribution Agreement nat'l occupational standards; nat'l cert for tourism employees; employment for youth in tourism industry Concerned with the subjects of tariffs, tax, packaging and labeling, advertising guidelines, and enviro issues; Cdn substance use testing prog; driver fatigue & hours of service regs; Motor Vehicle Transpo Act; road use tax; NAFTA; transport of dangerous goods; Canada Labour Code; import procedures; energy and enviro programs; immigration iss fo drivers;	
Cdn Water & Wastewater Assn Cert Gen Accts Assn of ON	Ellison, Thomas Fuller, Gordon	Drinking Water Materials Safety Act; drinking water guidelines; CEPA; Fisheries Act; NRC infra research ; municipal infra Amendment of def of term "auditor" under the Can. Bus Corp Act (CBCA) to include a CGA; (HRDC and Industry Can) to assist in bringing the Ont. pub accts in line with labour mobility chapt. of internal trade agreement.	
Chamber of Maritime Commerce Coal'n for Biomed & Health Rsrch	Smith, John Pitts, Charles	pilotage regs; marine service fee regs; transpo policy; ports policy; promotion of marine vision; commercialization of gov't assets pre-budget consultations, federal budget 2000, with special focus on health research and the health care system; funding for the IHR; scientific research and experimental development (sr& ed) tax credit program	
Conseil Cdn de la Coop Conseil du Patronat du QC Delta R&D Inc, Demo. Inst	St-Pierre Babin, Sylvie Taillon, Gilles Carras, Dr. Daniel	official languages prog; privatization of certain fed gov't activities; coop dev prog; federal budget; fed program on coop habitation; fedl budget; nat'l deficit & debt; Bank of Canada monetary policy; tax policies 1) civil disob/prot. (non-violent) 2) treatment of people in crim. justice system 3) Can. Human rights procedures, and violations 4) rights of yng & yng offenders act 5) const. challenges of gov't acts that violate basic Demo. Const. Prin..	
Delta R&D Inc, Env/Earth Sci. Inst	Carras, Dr. Daniel	1) basic research into nat. and art. enviro.. 2) research into the effect, and effectiveness, of regs, policies, and programs relating to nat. and art. enviros.	
Egyptian Cdn Friendship Assn Fed Cult Canadienne-Francaise Fed Superannuates Nat'l Assn Finance & Securities Inst Fire Prevention Canada Food & Cons Prod Mfr Canada	Iskander, Adel Juneau, Nancy Souliere, Jean-Guy Carras, Dr. Daniel Sones, Christine Fleischmann, George	health care delivery sys; delays in visa processing; unemployment insurance; Constitution official languages prog; financial assistance for francophone cultural activities proposed seniors benefit leg; superannuates & seniors' iss 1) research into securities, and securities laws 2) research into economic theories and policy 3) development of economic programs fundraising for new & existing fire prevention & safety edu & awareness progs nationally cost recovery; trade disputes; NAFTA; Cdn Food Inspection Agency; supply mgt reform; nutrient enrichment to allergens biotechnology; genetically modified orgs; WTO negs/trade barriers;	
Free Trade Lumber Cnl Geomatics Industry Assn Canada Horticultural Human Resource Cnl Investment Dealers Assn of Canada Mennonite Central Cttee Canada Nat'l Assn of Women & the Law	Neubert, Karl Kennedy, Edward Gallop, Suzanne Oliver, Joseph Frey, Martin Diamond, Bonnie	Canada-US softwood lumber agreement participate in Industry Canada nat'l sector teams for int'l business dev; cttee on geomatics for standards in geomatics labour exchange & offshor labour; youth internships; job creation & retention; nat'l occupational standards; workforce skills upgrade pre-budget consultations w/ Dept Finance; monetary policy & capital mkt activities; CIDA; Palestinian concerns; Royal Commission of Aboriginal Peoples; refugee sponsorship; peace tax; landmines; Iraq sanctions reproduction & genetic tech; child support guidelines; disclosure of records; access & custody; Cdn Human Rights Act; tax system impact on women; pay equity; woman in military; post Beijing equality instruments;	
Nat'l Assn Tobacco & Conf Dist Nat'l Auto, Aero, Transpo Union Non-Smokers' Rights Assn Ont Bean Prod Mktg Brd	Dumulong, Luc Hargrove, Basil Mahood, Clifford Huzevka, Martin	GST revision to prevent tax evasion from natives; meetings to discuss possible ban on tobacco product displays seeks refugee protection in Canada; monitor child-labour and sweatshop exploitation worldwide; Columbia peace resolution; DFAIT health policy including draft regs for Tobacco Act & tobacco taxation; mass-com. and public education campaign to replace bill S-13; WTO & NAFTA negotiations; phytosanitary constraints; market dev through technical trade missions; food aid allocations;	

Additions to the Lobbyists Registry

<i>Organization</i>	<i>Lobbyist</i>	<i>Issues</i>
Ont Cattlemen's Assn	Hedley, Graeme	endangered species; Food & Drug Act; Cdn Food Inspection Agency; user fees; residue testing; medicated feed; beef grading import animals health regs;
Ont Fed of Anglers & Hunters	Morgan, Richard	Environment: migratory bird convention act and regulations; exotic deer farming; wildlife habitat protection; firearms regulation and crime control; fisheries: sea lamprey control; bear hunting hunting other invading species
Ont Medical Assn	Pattenden, David	health care funding & accessibility; Canada Health Act; home care; environment; CPP & EI forms & contributions; finance; info privacy & electronic data used for health care info; physician compensation; population health iss; GST
Ont Motor Coach Assn	Crow, Brian	deregulation with Transport Canada, accessibility with Transport Canada, tourism with Transport Canada, revised info obtained by Stats Canada, deregulation of motor coach industry & scheduled charter & tour services, physical access to highway coaches.
Ont Nurses Assn	Bell, Lesley	health policies, possible activity related to labour relations, pensions, finance, revenue and human rights.
Pharmaceutical Mfrs Assn Can	Elston, Murray	WTO, pharmaceutical R&D (SR&ED) Health Canada, internat'l MRA's (mutual recognition agreements, drug approval process, internat'l patent issues revenue CDA, budget items, SRED (scientific research and experimental develop), cost recovery
Processed Fruit & Veg Import Cnl	McCormack, Melissa	processed fruit & vegetable regs
Public Interest Advocacy Ctre	Janigan, Michael	Competition Act; amendments to Personal Info Protection & Electronic Documents Act; consumer protection measures;
Rubber Assn of Canada	Campbell, Donald	CEPA; CIPEC; Transport Canada re: M&S tire designation; Ont Min Energy re: scrap tire initiative; submission to export dev corp
Sask Chamber of Commerce	McFadyen, Mary-Ann	CCME Harmonization ; CEPA; CPP; sales tax harmonization; Canada Labour Code; EI ; Kyoto Protocol; standing cttee on finance
Seafood Producers Assn of NS	Stirling, Roger	amend to Fish Act; license fees; observer prog; fish inspection; research prog on herring; foreign fishing;
Senior Link	Leon, Judith	CPP Reform; pharmacare; Canada Health Act; Social Housing; delivery of prog for Int'l Year of Older Persons
Shipping Fed of Canada	Nicol, Francis	cost recovery for inspection of conveyances; Immigration Act; CEPA; chemical spill response prog; water levels of Great Lakes; ship inspection prog; law enforcement
Sierra Club of Canada	May, Elizabeth	endangered species; climate change; electricity restructuring; greenhouse gas emissions reduction; shrimp aquaculture
Specialty & Premium TV Assn	Logan, Jane	CRTC broadcasting policy regulations, policy ethnic services, english language licensing
Sport Fishing Inst of BC	Bird, Tom	rec fish mgt plans & regs; intersectoral fish allocations; funding for mkt strategy; enhancement projects
Toronto Real Estate Board	Van Houton, Stephen	nat'l unity ; charter of rights re: consumer protection; Interest Act; toxic real estate; immigrant investor prog; SME financing; GST harmonization; fed deficit reductions; RRSPs; telecom; transport;
Tourism Ind Assn of Canada	Ward, Debra	visitors rebate prog improvements; Canada Nat'l Heritage Day; fed budget; transpo; infra; airport tax; visa fees & regs; Endangered Species Act; crown corp status; Nat'l Parks Act;
Union of BC Municipalities	Taylor, Richard	RCMP contract; aboriginal land claims; airport & marine policy; Young Offenders Act; MAI
United Transpo Union	Secord, Timothy	Pts 1,2,3 Can. Labour code; CTC gen. Orders; Railway Safety Act; fencing regs; cert. car insp. loc.; income tax; old age security; CPP; EI, Pension Ben. Standards Act; Railway Oper. Act 1995; Can. Transpo. Act.
Western Cdn Shippers' Coal'n	May, Ian	Y2K review Cdn Transpo Act; CCMTA; ports devolution; Coast Guard cost recovery; Kroeger facilitation process re Estey review;
Western Grain Elevator Assn	Guest, Edmund	transpo review; Canada Labour Code; hours of work regs; Canada Grain Act; Canada Wheat Brd Act

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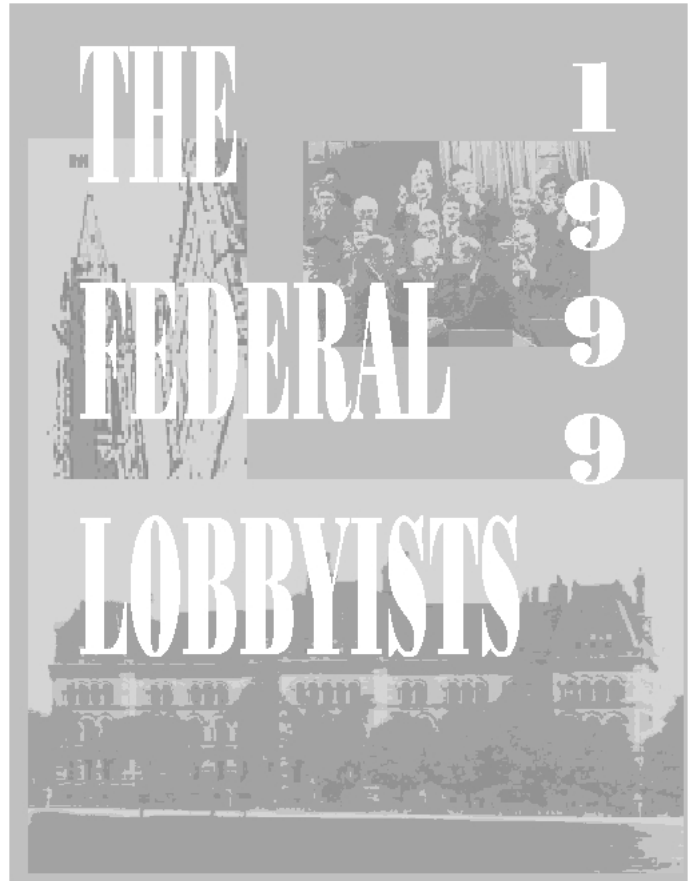
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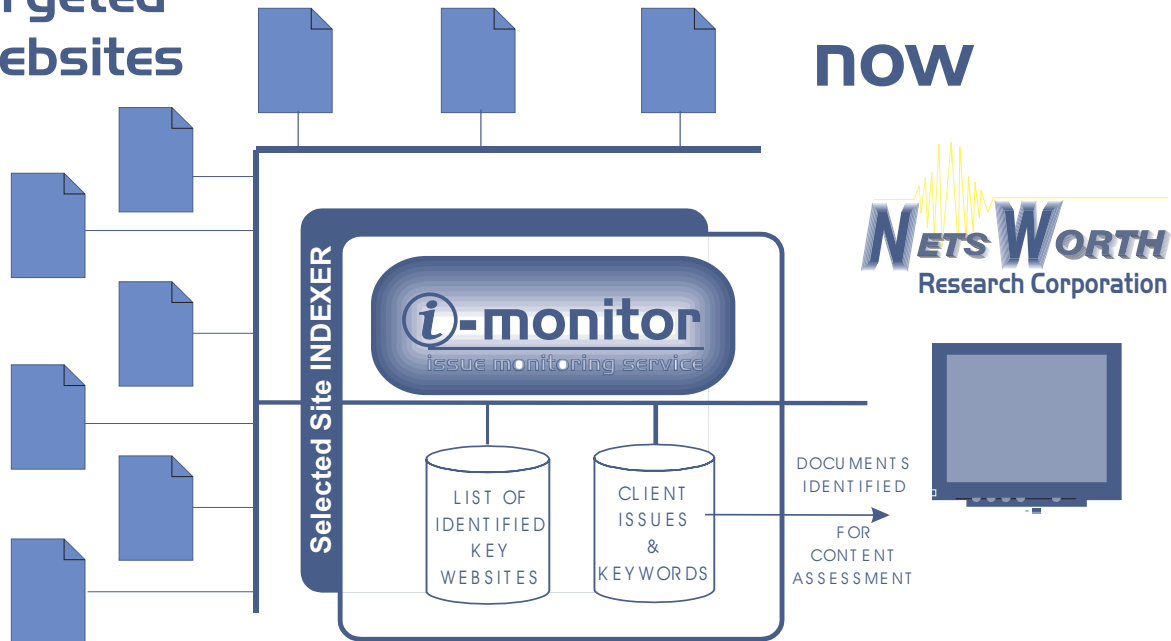
Additions to the Lobbyists Registry

<i>Organization</i>	<i>Lobbyist</i>	<i>Issues</i>
		Corportate Registrations
Agra	Gerry, Gordon	CIDA: proj support for bilateral & industrial co-operation; DFAIT: trade dev
Agra	Jolliffe, Michael	CIDA: proj support for bilateral & industrial co-operation; DFAIT: trade dev
Agricore Coop	Groeneveld, George	farm income & financing; safety nets; crop insurance; agri trade; agri mktg; grain transpo; rural dev; labour; health & safety ; tax
Agricore Coop	Riddell, Dale	farm income & financing; safety nets; crop insurance; agri trade; agri mktg; grain transpo; rural dev; labour; health & safety ; tax
Agricore Coop	Swanson, Charles	farm income & financing; safety nets; crop insurance; agri trade; agri mktg; grain transpo; rural dev; labour; health & safety ; tax
Agricore Coop	Townsend, Patricia	farm income & financing; safety nets; crop insurance; agri trade; agri mktg; grain transpo; rural dev; labour; health & safety ; tax
Bank of Nova Scotia	Ghiz, Robert	The Bank Act, Loan & Trust Co Act, Insurance Co Act (and regulations); consumer-related regs; taxhuman resources-related leg
Bell Expressvu	Armsrtong, Paul	Can. Gov't promote fair and sustainable techs., neutral competition in distribution of braodcast and telecom services
Bell Expressvu	Frank, Chris	Can. Gov't promote fair and sustainable techs., neutral competition in distribution of braodcast and telecom services
Biochem Pharma	Lord, Guy	Biopharma. enterprises
Call-Net Enterprises	Scott, Ian	leg, regs or policies related to telecom. policies or reg relating to the ownership of can carrier; Govt procurement of telecom services
Cangene Corp	Labossiere Bees, William	NSERC, IRAP; regulations re: patent med prices & manuf of bio drugs; blood industry
Cargill	Dolynchuk, James	monitor policies & progs impacting Cargill; offer opinions on leg prop, regs & progs
CDS	Carrigan, William	Depository Bills and Notes Act; Payment Clearing and Settlement Act; Canadian Payments Assn- large value transfer system; financial institutions reform ; Uniform Investment Holding and Transfer Act
CDS	Peloso, Dean	Depository Bills and Notes Act; Payment Clearing and Settlement Act; Canadian Payments Assn- large value transfer system; financial institutions reform ; Uniform Investment Holding and Transfer Act
CDS	Stephenson, Gary	Depository Bills and Notes Act; Payment Clearing and Settlement Act; Canadian Payments Assn- large value transfer system; financial institutions reform ; Uniform Investment Holding and Transfer Act
Glaxo Wellcome	Perry, Grant	legislative proposals, policies, papers, bills, resolutions regulations that would impact the brand name pharmaceutical industry or the review of any drug patent legislation (such as bill c-91);
Inniskillin Wines	Ziraldo, Donald	iss affecting wine industry; grape growing; conscentrate importing; wine exporting
Reader's Digest Magazines	Robins, Barbara	Legislative proposals, policies or programs which are cultural protectionist in nature.(magazine, WTO issue -legislative proposals, policies or programs in the areas of data protection & privacy
Schering Canada	Chai, Roger	Policies or programs related to the provision of pharmaceutical benefits to clients of federal programs
Secunda Marine Services	MacLeod, Donald	fees for navigational aids; privatization of Halifax port; Coast Guard user fees; changes to Transp. Act; iss. affecting coastal trade;

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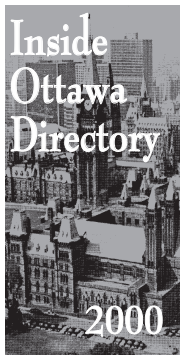
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