
The Lobby Monitor

December 7, 1998

Volume 10, Number 5

In this issue

After a few house-keeping amendments, the Ontario lobby legislation has past the committee stage and is now before the legislature for third and final reading. It seems certain that the law will be in effect early in the New Year. Meanwhile, in Nova Scotia, a New Democrat member of the Assembly has introduced a bill that sets out that party's position on reporting requirements for lobbyists.(2)

For years, the lion's share of the money spent by Canadian lumber firms fighting for access to U.S. markets went to D.C. lobby firms. There's still quite a flow of cash headed in that direction. However, the FTA and the export agreement on softwood lumber have resulted in more lobby dollars being spent in Ottawa, either to win a larger share of the quota or to enlist the support of DFAIT in the battles with Washington. (3)

Consultant registrations (4) Organizational registrations (5) Corporate Registrations (6) DELTA Report (7)

Lobby Notes: It seems that lobbyists are moving around a lot these days. (7)

Registrations in this issue

Client Organizations

Algonquin College of A&T
Appraisal Inst of Can
Arts & Entertainment Network
Associates Capital Corp of Canada
Bois +Value
Cdn Assn Oil Well Drilling Cont
Cdn Dehydrators Assn
Cdn Portland Assn
Cdn Pulp & Paper Assn
Celanese Canada
Co-op Forestiere de Girardville
Conseil de la Police Amerindienne

Council of Forst Industries
Datalex corp
DJEEP
Dofasco
Dundee Bancorp
Dunkley Lumber Ltd
Embraer - Empresa Bras de Aero
ETI Explosives Tech Internat'l
First Nations Lands Board
GE Capital Internat'l Holding
Interac Assn
Interact Wood Prod Inc
JBRP & Associes

Les Chantiers de Chibougamau Ltee
MacMillan Bloedel
Nestle Canada
Norrigs 2000
Northrop Grumman Electronic Sensr
Ritvik Toys Inc
Sikorsky Int'l Operations
Tseshaht First Nations
Visa Canada

Lobby Organizations

Association House
Atlantic Perspectives

Proposed new lobby laws

Ontario

Lobby legislation in Ontario took another giant step forward with completion of committee study and return to the legislature for 3rd reading.

Thirty-two amendments were made to the Act by the committee, most of which were house-keeping. GRIC's appeal to have sanctions removed on failure to deregister were successful. However, three other calls for change by GRIC and GPC concerning the requirement for annual affirmation of registrations, the sanctions for, and definition of, conflict of interest, and the addition of a description of the role of lobbyists in the pre-ambule were not accepted. SAMCI was also unsuccessful in its efforts to ban contingency fees. Instead, Ontario, like the feds, will only require that situations where lobbying is based on a contingency fee must be identified.

As a result, lobbyists will be required to affirm that a registration is still active and the issues are the same on an annual basis. There is still a requirement to deregister, however, failure to do so will not subject the lobbyists to the threat of a \$25,000 fine as was previously the case.

The biggest difference between the federal and provincial acts are the sanctions for putting a public official in a position of conflict of interest. The Ontario Act stipulates:

Every consultant lobbyist is guilty of an offence if, in the course of lobbying a public office holder, the consultant lobbyist knowingly places the public office holder in a position of a real or potential conflict of interest as described in subsection (3.2).

Conflict of interest

(3.2) A public officer holder is in a position of conflict of interest if he or she engages in an activity that is prohibited by section 2, 3 or 4 or subsection 6 (1) of the Members' Integrity Act, 1994, or that would be so prohibited if the public officer were a member of the Legislative Assembly.

Penalty

(3.3) Upon conviction of an offence under this section, an individual is liable to a fine of not more than \$25,000.

Nova Scotia

Lobbyists who think the Ontario bill is tough ought to consider a Private Members Bill introduced in Nova Scotia by NDP MLA Helen MacDonald. MacDonald's bill, which did not get past 1st Reading but would form the basis of lobby legislation should the NDP form the government, takes a much more expansive meaning of what activity would need to be registered. She also would require much more information, as the following excerpts suggest:

(2) At the end of each successive three-month period until the termination of an undertaking to which subsection (1) applies, a lobbyist shall file a return setting out

(a) the expenses incurred for the undertaking during the preceding period;

(b) any modifications of the undertaking agreed to by the parties during the period; and

(c) a list of the agencies and public officials to whom representations have been made during the period.

(3) Upon completion of an undertaking to which subsection (1) applies, a lobbyist shall file a return summarizing

(a) the expenses incurred for lobbying activity;

(b) any modifications of the undertaking agreed to by the parties during the lobbying activity; and

(c) a list of the agencies and public officials to whom representations have been made during the lobbying activity.

MacDoanld would also ban the practice of charging contingency fees.

As for penalties, she calls for a maximum fine of \$20,000 and, more importantly, the possibility of being banned from lobbying for a period upon conviction.

(2) A person upon whom a penalty pursuant to subsection (2) has been imposed may, in addition to the fine, be prohibited by the Registrar from acting as a lobbyist to which this Act applies for a period, in the discretion of the Registrar, not exceeding five years and not less than two years.

Will Alberta or BC be next?

Lumbering power

The lobby push is on. The Americans are making noises to suggest B.C.'s latest concessions to its stumbling forest industry may have breached the conditions of the softwood-lumber pact.

Canadians, meanwhile, are crying about the U.S. ruling that says pre-drilled studs are still just so much timber — and subject to the quota rules on softwood lumber. (Does

that mean that more quota got used up than previously expected, and we should expect a minor lobby spat over whose quota was used?)

The Canada-U.S. softwood lumber pact is more than half-way through its term. Both sides are already gearing up for the negotiations on the successor pact (if, indeed there will be such a thing). That factor, along with the annual interest in allocation among lumber firms and regions and American sabre-rattling means that many lobbyists' meters are logging time (pardon the pun) on the softwood file.

The Softwood Lumber Quota Players

Consultant Lobbyists & Clients

LOBBY FIRM

Earncliffe Strategy Grp
Farris, Vaughan, Wills, & Murphy
Geduldig & Ferguson
Global Public Affairs
Gowlings (Ott)
GPC Gov't Policy Cons (Ott)
GPC Gov't Policy Cons (Ott)
GPC Gov't Policy Cons (Tor)
Grey, Clark, Shih & Assoc
Howard, Mackie
Livingston Trade Services
Ogilvy Renault (Ott)
Paquette Gadler, Avocats
Robert Boulay
Robert Boulay
The Capital Hill Grp (Ott)
The Capital Hill Grp (Ott)
The Capital Hill Grp (Ott)
The Capital Hill Grp (Ott)
Thomas & Davis
Western Policy Consultants Inc

CLIENT ORGANIZATION

BC Softwood Lumber Trade Council
BC Softwood Lumber Trade Council
MacMillan Bloedel
Interact Wood Prod Inc
EB Eddy Forest Products
Domtar
Noranda Forest
Noranda Forest
Weston Forest
Interact Wood Prod Inc
Empire Wholesale Lumber Co
Assn des Man de Bois de Sciage/QC
Produits Forestiers Alliance
Bois +Value
Les Chantiers de Chibougamau Ltee
Cdn Wholesale Lumber Reman Grp
EB Eddy Forest Products
Liskeard Lumber
Terminal Forest Products
Cnl of Forest Industries
Dunkley Lumber ltd

Corporate & Organization

LOBBYIST

Lawrence Pillon
Greg Jadzyk
Ronald MacDonald
Jacques Robitaille
Garry Leithead

CLIENT ORGANIZATION

MacMillan Bloedel
Northern Forest Products Assn
Council of Forest Industries
Assn des Man de Bois de Sciage/QC
Alberta Forest Products Assn

U.S. Watchful

With Asian economies in the tank, U.S. timber barons are in a state of red alert, watching for any signs that suggest an intensification of Canadian sales. Any government initiative which is thought to offset the tariff on lumber exports over the 14.5 M board feet, and which subsequently triggers a surge in Canadian exports would lead to pressure to cancel the agreement.

Canadian trade officials — already stretched to the limit by battles on trade irritants on the agricultural and cultural front with the US, freer trade talks with Latin America and disputes on a number of matters with Europe before the WTO — are operating at or near the squeaky-wheel point when it comes to allocating resources. Lumber wants to make sure it is one of those squeaky wheels.

In the registrations for this issue are seven new filings on the issue. They join many others already working on the issues as described in the adjacent table.

Additions to the Lobbyists Registry

<i>Lobby Firm</i>	<i>Lobbyist</i>	<i>Client</i>	<i>Issue</i>
Association House	Sirois, Jean-Paul	DJEEP	Hazardous Products Act (lighters) regulations
Atlantic Perspectives	Anstey, Gary	ETI Explosives Tech Internat'l	regulations respecting the transportation of dangerous goods
CFN Consultants	Webster, Harry	Northrop Grumman Electronic Sensr	advice assistance hi tech, electronic & military equipment and service opportunities
Crease Harman & Company	Savage, John	Tsashaht First Nations	Department of Fisheries & Oceans reinstatement of licence
Ernst & Young (Miss)	Gall, John Fraser	Associates Capital Corp of Canada	regulation 8604 of the Income Tax Regulations pursuant to part 1.3 of the Income Tax Act (Canada)
Farris, Vaughan, Wills & Murphy	Munroe, Craig	Council of Forst Industries	Endangered Species Protection Act
Geduldig & Ferguson	Ferguson, Donald	MacMillan Bloedel	Canada/USA soft wood lumber agreement
Global Public Affairs	Chiasson, Edmond	Interact Wood Prod Inc	advice relating to soft wood lumber agreement
Global Public Affairs	Pettipas, Randy	Interact Wood Prod Inc	advice relating to soft wood lumber agreement
Global Public Affairs	Schiller, Francis	Interact Wood Prod Inc	advice relating to soft wood lumber agreement
GPC Gov't Policy Cons (Ott)	Bhamjee, David	Cdn Portland Assn	CEPA review, climate change, infrastructure
GPC Gov't Policy Cons (Ott)	Bhamjee, David	Cdn Pulp & Paper Assn	CEPA review, Canada Transportation Act, marine policy, action program on climate change
GPC Gov't Policy Cons (Ott)	Bhamjee, David	Celanese Canada	Bill C-32 9CEPA) enviro protect - climate change - air quality
GPC Gov't Policy Cons (Ott)	Campbell, Ross	Datalex corp	year 2000 remediation of MVS mainframe computer environments
GPC Gov't Policy Cons (Ott)	Creber, Ernest	Datalex corp	year 2000 remediation of MVS mainframe computer environments
GPC Gov't Policy Cons (Ott)	Byatt, Jeremy	Dofasco	National Pollutant Release Inventory
GPC Gov't Policy Cons (Ott)	Veilleux, Ronald	Sikorsky Int'l Operations	search & rescue helicopters, maritime replacement
Grey,Clark,Shih & Assoc	Lafortune, Gordon	Embraer - Empresa Bras de Aero	assistance to Aerospace Industry, research and export promotion, Canada/ Brazil negotiationsWTO
Howard, Mackie	MacDonald, C.P.	Cdn Assn Oil Well Drilling Cont	subsistence and automobile allowances section 67.1 Income Tax Act and 7306 Income Tax Act
Howard, Mackie	Freeman, Ross D.	Cdn Assn Oil Well Drilling Cont	subsistence and automobile allowances section 67.1 Income Tax Act and 7306 Income Tax Act
Humphreys Public Affr Grp	Gileno, Samantha	Appraisal Inst of Can	amendments to the national housing act, GST policy automated mortgage risk assessment
Humphreys Public Affr Grp	Gileno, Samantha	Cdn Dehydrators Assn	European Trade Policy, WTO negotiations, ownership of hopper cars, int'l market development
JBRP & Associes	Brisson, Joane	JBRP & Associes	GST relief for training centres.
McMillan Binch (Tor)	Kinsella, Warren	GE Capital Internat'l Holding	S.116, Income Tax Act, R.S.C.
Patrick Orr Barrister/Sol	Orr, Patrick	First Nations Lands Board	Bill C-49 (an act to ratify an agreement between the Federal Crown and the 14 First Nations)
Prospectus Assoc	Gagnon, Patrick	Conseil de la Police Amerindienne	Aboriginal Policing
Prospectus Assoc	Gagnon, Patrick	Ritvik Toys Inc.	advisories from Health Canada (Health Protection Branch) consumer product division
Robert Boulay	Boulay, Robert	Bois +Value	Softwood lumber quota
Robert Boulay	Boulay, Robert	Co-op Forestiere de Girardville	EI eligibility for forestry machinery operator
Robert Boulay	Boulay, Robert	Les Chantiers de Chibougamau Ltee	Softwood lumber quota
SAMCI (Ott)	Yearwood, Debra	Arts & Entertainment Network	monitoring telecommunications, broadcasting, info. Technology policies
SAMCI (Ott)	Yearwood, Debra	Dundee Bancorp	task force on the future of Canada's financial sector monitor financial services reform
SAMCI (Ott)	Yearwood, Debra	Interac Assn	payments system issues, regulation of information highway, electronic commerce strategy
SAMCI (Ott)	Yearwood, Debra	Visa Canada	payments systems developments and regulation of information highway, foreign bank entry
Shapiro Cohen	Knopf, Howard	Algonquin College of A&T	copyright law revisions
Stikeman, Elliott (Tor)	Gotlieb, Allan E.	Nestle Canada	trade sanctions against Canada limiting nestle export sales of dairy products
Welland and Associates Ltd.	Wells, Derek	Norigs 2000	moratorium on oil and gas drilling on Georges Bank and decision as to whether or not to extend it.
Western Management Consultants	Schiel, John	First Nations Lands Board	Bill C-49 (an act to ratify an agreement between the Federal Crown and the 14 First Nations)
Western Policy Consultants Inc	Bailey, Michael	Dunkley Lumber Ltd	softwood lumber quota

Additions to the Lobbyists Registry

<i>Organization</i>	<i>Lobbyist</i>	<i>Issues</i>
Alberta Forest Products Assn	Leithead, Garry	endangered species legislation. softwood lumber and pulp mill monitoring requirements.global warming
Assn of Consulting Eng of Can	Page, Tim	amalgamation of Public Works (Bill C-7) Government Services Canada, POC regulations, DFAIT PEMD environment (green corps),
Automotive Ind Assn of Can	Datt, Ray	Automotive Advisory Committee / Industry Canada . automotive tariffs (DFAIT) regarding export market development
Brewers Assn of Canada	Morrison, R.A. (Sandy)	(AIMS) Bill C-231 (warning labels alcohol), Bill C-383, taxa policies/rates, CEPA, Bill C-308 (container deposit) (impaired driving)/ Bill S-13 (Cdn tobacco industry community responsibility foundation act)
Cdn Assn of Japanese Auto Dealers	Caldwell, Brian	communicate with MP's, Ministry staff on trade and tariff issues, the auto policy review and other issues pertinent to the auto industry
Cdn Carpet Inst	Carisse, Jean-Claude	Health Canada — liason with consumer products division regarding indoor air quality issues related to carpet.
Cdn Comm Reinvestment Coal'n	Conacher, Duff	CCRC focus on oppose bank mergers, Financial Institution legislation. implementation of WTO agreement on financial services
Cdn Fertilizer Inst	Larson, Roger	Canada Transpo Act Fertilizers Act ,Agriculture Inputs Act, CEPA Endangered Species, Marine Act, labour code APECaccord
Cdn Foundry Assn (CFA)	Arbour, Judith	contact with various levels of Government departments to serve members' interests
Cdn Lung Assn	Lathan, Gary	environmental policies tobacco reduction strategy Tobacco Act implementation and regulations home care/ community care pharmacare (respiratory health) charitable organization taxation asthma education, patient care and related issues
Cdn Society for Int'l Health	Hatcher Roberts, Janet	Canada health system emphasized in international activities, CIDA int'l health NGO fora on health, population and development
Cdn Sphagnum Peat Moss Assn	Hood, George O.	
Cdn Teachers' Fed	Wiener, Harvey	unemploy insrnce, Cdn hlth, child care, info highway, violence in the media, education and judicial system, literacy, copyright, Multilateral Agreement on Investments [mai], children and youth related issues, taxation, pension legislation
Democracy Watch	Conacher, Duff W	lobby Finance Cda and Industry Cda opposing bank mergers, amendments to the CanadaBusiness Corporations Act (CBCA).
Evangelical Fellowship of Canada	Walsh, Gary J.	Dept of Justice/Divorce act, Min of Health/reproductive tech and biotech, Foreign Affairs/internat'l human rights abuses, Copyright Board of Can/blank cassette tape levy, Min of Finance/family tax policy/poverty, Min of Immig/treatment of refugees.
Fisheries Cnl of Canada	Bulmer, Ron	contact with various levels of Government departments to serve members' interests
Food Inst of Canada	Kyte, Christopher	trade tools/access to ingredients in food products (agri-food, Health Can); better regulations/decision making, better enforcement (Revenue Canada); better border control (Finance & Industry Canada); influence industrial policy
Heating Refrig & A/C Inst of Can	Heeley, Warren J.	Enviro Can ozone depletion regulations, NRCan Govt Industry Energuide energy efficiency marking program. metrology Canada
Nat'l Floor Covering Assn	Carisse, Jean-Claude	continue to work with HRDC on training and apprenticeship issues

Organization Registrations

Registrations, Continued from page 1

CFN Consultants	Howard, Mackie	
Crease Harman & Company	Humphreys Public Affr Grp	Shapiro Cohen
Ernst & Young (Miss)	JBRP & Associes	Stikeman, Elliott (Tor)
Farris, Vaughan, Wills & Murphy	McMillan Binch (Tor)	Welland and Associates Ltd.
Geduldig & Ferguson	Patrick Orr Barrister/Sol	Western Management Consultants
Global Public Affairs	Prospectus Assoc	Western Policy Consultants Inc
GPC Gov't Policy Cons (Ott)	Robert Boulay	
Grey,Clark,Shih & Assoc	SAMCI (Ott)	

Conference on Ontario Lobby Law

The Lobby Monitor, in conjunction with **Inside Queen's Park**, has scheduled a half-day seminar on the workings of the Act and an examination of the problems and changes that come with disclosure of lobby information. The seminar is tentatively scheduled for the last week in January.

Additions to the Lobbyists Registry

Organization	Lobbyist	Issues
Corporate Registrations		
AT&T Can Long Dist Serv Co	Yale, Janet	reg meets/briefs CRTC, Industry Can/Govt depts wrt all issues impacting telecom carriers, CRTC's rules & regs, role of CRTC and comp bureau, trade in basic services and foreign ownership requirements.
Calian Tech	Strong, Greg	policies and programs and procurement procedures, privatisation of Federal Government programs.
Cavalier Textiles	Toutoungi, Basile	WTO agreement, CI program energy conserv, Co2 emissions, NAFTA, bilateral trade agreements, Israel free trade- Cdn Internat'l Trade Tribunal-apparel industry decisions relating to duty free entry of textiles.
CIBC Insurance Mgt Co	Long, Benoit	Federal task force on Financial Institutions (Bank Act, OSFI issues and relationship)
Com Dev Int'l	Holdway, Ronald	Industry Can policies industry dev R&D, gov't labs. telecom monopolies, Internat'l, IC trade support/regs CIDA. Reg Dev, Cda&Quebec Tax/Finance R&D tax credits CSA tech support, DND Milsatcom, CSA long term space plan III, Tech Partner Cda (TPC).
Enbridge Inc.	Lorrain, Royer	National Energy Board Act and regulations Canadian Environmental Assessment Act and regulations
Great Cdn Railtour Co	Armstrong, Peter	schedules/funding ,internat'l marketing info; advertising grants, tax issues pertaining to Tourism and Transpo ,Transpo policy issues: pertaining to "trackage" fees; rail transpo; privatization of rail companies; integrated reserv systems
Hong Kong Bank of Canada	Bond, David E.	financial legislation and regulation; revisions to the Bank Act; resolutions of the house on both OSFI and CDIC regulations
Placer Dome North America Ltd.	Danni, Joseph	land claims; employ/job; environmental regulation reform; infrastructure / regional development, mining and metallurgy; incentives
Rockwell Int'l Corp	Sausser, Gary	contracts: Aurora AUP, CF-18 SLE (helicopters),and MHP
Societe en Commandite Gaz Metro	Bertrand, Stephane	proposed regulations and legislation in environmental matters, fiscal issues, R&D

People, Continued from p. 7

College, through the offices of **Shapiro Cohen**.

New faces old places

Three new people to the GR business made an appearance on the registry in this issue. **Debra Yearwood** has registered for **SAMCI** clients in the financial services sector. Over at **GPC – Government Policy Consultants**, **David Bhamjee** has signed up for a number of clients in the environmental sector. There's also a new junior person at the **Humphrey's Public Affairs Group**. **Samantha Gileno** has registered for a couple of long-standing Humphrey's clients.

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Lobby Notes

Is there a plot to blow up the Rock? Newfoundland lobbyist **Garry Anstey** of **Atlantic Perspectives** is working for North Bay explosives firm, **ETI Explosives**, on a transportation of dangerous goods matter. There are only so many ways to get explosives onto the rock. The least expensive routes, ferries and passenger airline, are shared with passengers who might not relish the thought of travelling with a load of explosives on board.

Aboriginal issues seem to be on a lobbying upswing of late. In this edition, there are four more registrations dealing with land claims, fishing licenses and policing.

The DELTA Report

New lobbyists added to the registry

Consultant Lobbyists

John Savage	Lawyer	Crease Harman & Company
George Devine	President	Devine & Associates
John Fraser Gall	Partner	Ernst & Young (Miss)
Craig Munroe	Associate	Farris, Vaughan, Wills & Murphy
Donald Ferguson	Partner	Geduldig & Ferguson
David Bhamjee	Res Consult	GPC Gov't Policy Cons (Ott)
Samantha Gileno	Consultant	Humphreys Public Affr Grp
Joane Brisson	Presidente	JBRP & Associes
Patrick Orr	Barrister/Sol	Patrick Orr Barrister/Sol
Patrick Gagnon	Consultant	Prospectus Assoc
Robert Boulay	Consultant	Robert Boulay
Debra Yearwood	Consultant	SAMCI (Ott)
Howard Knopf	Counsel	Shapiro Cohen
Don Moors	Consultant	Temple Scott Assoc
Derek Wells	President	Welland and Associates Ltd.
John Schiel	Director	Western Management Consultants
Michael Bailey	President	Western Policy Consultants Inc

Organizational Lobbyists

Liz White	Director	Animal Alliance of Canada
Helene Schneider	Mgr Int'l	Assn of Consulting Eng of Can
Marc Brazeau	Vice President	Automotive Ind Assn of Can
Beverly Cook	Vice President	Automotive Ind Assn of Can
Ray Datt	President	Automotive Ind Assn of Can
Doug Gablemann	Coordinator	Cdn Comm Reinvestment Coal'n
David Allen	Executive Dir	Cdn Hearing Society
David Eaton	Secretary Gen	Cdn Teachers' Fed
Ali Chaisson	Dir Gen	fed des francophone de TN et Lab
Charles Pley	Dir & Pres	Org of Pro Immigration Consultant
Linda Vincent	Gen Counsel	Winnipeg Commodity Exchange

Corporate Lobbyists

Barbara McDougall	Chairperson	AT&T Can Long Dist Serv Co
Royer Lorrain	Manager, Govt	Enbridge Inc.
Joseph Danni	VP Corp Relat	Placer Dome North America Ltd.
Stéphane Bertrand	Directeur	Societe en Commandite Gaz Metro

People

Old faces, new places

There are lots of old faces appearing in new places, it would seem. **Howard Mains** has left NPR (Ottawa) and is now working with **Tony Stikeman** at **Tactic Government Consulting**.

Michael Bailey, who first appeared on the lobbyist registry back in 1990 as a member of **Phillips, Bailey & Associates**, then left the lobby game before coming back with **Michael A Bailey & Associates Inc.** has a new firm. Bailey has now registered with the lobby firm called **Western Policy Consultants Inc.**

Barbara McDougall, former Minister of Foreign Affairs in the Mulroney government has registered as Chairperson at **AT&T Canada Long distance Services Company**. Among other things, McDougall is talking to the CRTC about foreign ownership in telecommunications.

Former Liberal MP and PR person, **Patrick Gagnon**, has surfaced at **Prospectus Associates in Corporate Development**. Prospectus is a hard firm to categorize. It has just launched a major magazine on procurement, does considerable consulting and publishing for government departments, provides assistance to private sector firms and has a GR wing.

Joane Brisson, who used to be with **Gervais, Gagnon & Covington**, has launched her own firm, **JBRP & Associates**.

Howard Knopf, who was with **Perley-Robert Panet Hill**, is now representing his old client, **Algonquin Col-**

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"But what's in it for me?!"

The 98/99
With committees
and MPs riding priorities

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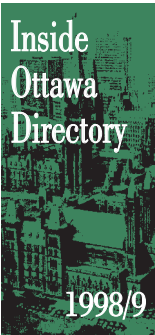
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